

No. 89678-0

SUPREME COURT
OF THE STATE OF WASHINGTON

No. 68544-9

COURT OF APPEALS, DIVISION I
OF THE STATE OF WASHINGTON

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JULIE BERRYMAN,

Petitioner,

vs.

FARMERS INSURANCE COMPANY OF WASHINGTON,

Respondent.

PETITION FOR REVIEW

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A. Identity Of Petitioner.

Petitioner Julie Berryman was the plaintiff in the trial court and the respondent in the Court of Appeals.

B. Court Of Appeals Decision.

Ms. Berryman seeks review of the Court of Appeals' published decision of November 12, 2013. *Berryman v. Metcalf*, ___ Wn. App. ___, 312 P.3d 745 (2013). Ms. Berryman asks the Court to review that portion of its decision reversing the trial court's award of attorney fees under RCW 7.06.060(1).

C. Issues Presented For Review.

Did the Court of Appeals err in holding that:

(1) an award of attorney fees under RCW 7.06.060 and MAR 7.3 against a UIM insurer that fails to improve its position after seeking trial de novo from an award in mandatory arbitration cannot greatly exceed the insured's damages? *See Bostain v. Food Exp., Inc.*, 159 Wn.2d 700, 153 P.3d 846, *cert. denied*, 552 U.S. 1040 (2007); *Brand v. Dep't Labor & Indus.*, 139 Wn.2d 659, 989 P.2d 1111 (1999); *Mahler v. Szucs*, 135 Wn.2d 398, 957 P.2d 632 (1998). RAP 13.4(b)(1), (2), (4).

(2) a contingent fee agreement *limits* counsel's expectation to recover fees for a claim subject to mandatory arbitration, and

does not provide a basis for *enhancing* the lodestar award? See *Blair v. Wash. State Univ.*, 108 Wn.2d 558, 740 P.2d 1379 (1987); *Chuong Van Pham v. City of Seattle*, 159 Wn.2d 527, 151 P.3d 976 (2007); *Martinez v. City of Tacoma*, 81 Wn. App. 228, 914 P.2d 86, *rev. denied*, 130 Wn.2d 1010 (1996). RAP 13.4(b)(1), (2).

(3) a trial court's findings establishing reasonable fees under the lodestar method must resolve as disputed issues of fact each of the non-prevailing party's objections to the fee petition? See *Taliesen Corp. v. Razore Land Co.*, 135 Wn. App. 106, 144 P.3d 1185 (2006); *TMT Bear Creek Shopping Ctr., Inc. v. Petco Animal Supplies, Inc.*, 140 Wn. App. 191, 165 P.3d 1271 (2007). RAP 13.4(b)(2), (4).

D. Statement Of The Case.

This statement of facts is based upon the Court of Appeals decision, the trial court's findings of fact in support of its attorney fee award, and the substantial evidence supporting that award:

- 1. Farmers Continued To Contest Berryman's Claim By Pursuing A Trial De Novo After Berryman Recovered \$35,724 In Mandatory Arbitration For Chronic Injuries Caused By An Uninsured Driver.**

Berryman was injured when a minivan struck the rear of her car as she pulled into her mother's driveway. (Op. ¶ 2) The driver

of the minivan was uninsured. (Op. ¶ 2) Berryman hired counsel on a contingent basis who brought suit on her behalf. (Op. ¶ 4) Farmers Insurance Company of Washington, her UIM carrier, intervened. (Op. ¶ 4) Berryman limited her damages claim to \$50,000 and sought arbitration in King County under the Mandatory Arbitration Rules and RCW ch. 7.06. (Op. ¶5)

The arbitrator awarded Berryman \$35,724, including over \$13,000 in special damages. (CP 679; Op. ¶ 5) Farmers sought trial de novo (Op. ¶ 4) and demanded a jury of twelve. (CP 27-32, 690-91) Farmers did not accept Berryman's offer to compromise her claim for \$30,000. (CP 624-25, 655)

In the de novo proceedings, Farmers then propounded two sets of interrogatories and requests for production. (CP 656) Berryman served requests for admission, which Farmers denied. Berryman successfully obtained an order requiring Farmers to respond to discovery (CP 173-74), and a protective order preventing Farmers' discovery of Berryman's mental health counseling records, after an *in camera* review. (CP 656)

Farmers also obtained two new expert opinions: one from Dr. Alan Tencer, a biomechanical engineer, who claimed that the forces experienced in the accident are "within the range of forces

experienced in daily living,” and another from a chiropractic expert Dr. Renninger, who had previously examined Berryman, but who now, based solely on Dr. Tencer’s opinion, stated that that “Berryman did not sustain any injury as a result of the accident.” (CP 993, Op. ¶¶ 8-9) Berryman deposed Farmers’ two experts. (CP 656) Farmers deposed Berryman’s treating doctor and rebuttal expert. (CP 656)

Following discovery and extensive biomechanics research, Berryman’s counsel successfully moved in limine to exclude Tencer’s testimony (CP 177-93, 283-84; Op. ¶ 8) The court denied Farmers’ motion for reconsideration. (CP 406) Berryman then moved to exclude Dr. Renninger’s revised opinion on grounds of timeliness and foundation. (CP 909-19) The court initially denied the motion because Berryman had time to pursue further discovery, but on the first day of trial, the trial court held that Reninger could not base an opinion on Tencer’s excluded report. (CP 110-11, 366-69; RP 85; Op. ¶ 10) The trial court also granted Berryman’s motion to exclude photographs of damage to her car. CP 374-80; RP 8; Op. ¶ 10)

The Court of Appeals asserted that Farmers conceded liability (Op. ¶ 7), but it contested liability in its answer. (CP 24) Its

concession came only after Berryman's motion for partial summary judgment. (CP 33-41, 87) The court granted summary judgment on the issue of liability, but denied it as to causation. (CP 113-15, 657)

2. Berryman Obtained A Jury Verdict Of \$36,542 And An Award Of Attorney Fees, Plus A Multiplier.

Trial was held over four days, from December 14 through December 20, 2011. The 12-person jury demanded by Farmers awarded Berryman \$36,542. (CP 562; Op. ¶ 13) The trial court denied Farmer's motion for new trial and entered judgment on the jury's verdict. (CP 621-23, 898-99)

As Farmers had failed to improve its position after demanding trial de novo, the trial court held that Farmers was liable for Berryman's attorney fees under RCW 7.06.060 and MAR 7.3. (CP 900-01; Op. ¶ 14) Berryman's lawyers submitted detailed and contemporaneous billing statements reflecting their services, which included five written discovery requests, requests for admission, depositions of two defense experts, a perpetuation deposition of Berryman's current chiropractor and discovery depositions of her previous chiropractor and rebuttal expert, discovery motions, in camera review of health care records, technical motions in limine, responses to motions for

reconsideration of those rulings, a partial summary judgment motion, and a five-month trial continuance at Farmers' request, necessitating multiple sessions to prepare witness testimony. (CP 656-58)

As a result of Farmers' "scorched earth" defense of its insured's UIM claim, Berryman's two lawyers had spent 468 hours on her case from the date of Farmers' 2009 trial de novo through verdict, and an additional 42.5 hours post-verdict. (Op. ¶ 15; CP 903-04) Four plaintiffs' lawyers testified that Berryman's requested hourly rate of \$300 and the time that they incurred were reasonable, and further testified that the economics of soft tissue cases made such cases difficult to litigate, and particularly expensive when defended by a large insurer (CP 782-86, 789-92, 1005-08, 1010-13), that expert expenses in such cases are enormously high compared with recoverable damages (CP 790, 1005, 1011), and that the subjective nature of soft tissue injuries makes the cases extremely risky. (CP 789-90, 1006, 1010) Simple economics, combined with insurers' tactics of routinely seeking trial de novo from arbitration awards, impose a significant deterrent to litigate such claims through judgment. In this case, Farmers'

strategy forced Berryman's lawyers to advance costs of over \$18,000, with little prospect of recovering that outlay. (CP 661)

The trial court entered five pages of findings of fact and conclusions of law, finding that the \$300 hourly rate sought by Berryman's counsel (\$300) was supported by expert testimony and the skill level and reputation of her counsel, and that the hours spent by Berryman's counsel, both pre-verdict and post-verdict, were reasonable. (CP 902-06) The court expressly addressed each of the factors under RPC 1.5(a), granting a lodestar award of fees through trial of \$140,000 and a multiplier of 2.0, "based on the substantial risks borne by Plaintiff's counsel in recovering no compensation or inadequate compensation to pay expenses and attorney fees." (FF 11-13, CP 904-05; CL 2, 5, CP 905-06) The trial court awarded an additional \$11,900 for post-judgment work with no multiplier. (FF 3, CP 905; CL 4, 6, CP 905-06)

3. The Court Of Appeals Reversed The Fee Award.

Farmers again appealed the damages award to the Court of Appeals, now challenging the trial court's exclusion of evidence, the denial of Farmers' motion for a new trial, and arguing that

Berryman had not improved her position from arbitration. It also challenged the award of attorney fees.

In a published decision, the Court of Appeals affirmed the judgment on the jury's verdict, but vacated the fee award. Division One reversed the trial court's finding that the time spent by Berryman's two lawyers was reasonable, because it far exceeded "the amount at stake" in what it characterized a "run-of-the-mill minor injury case." (Op. ¶¶ 36-39) Division One directed the court on remand to make specific findings on each of Farmers' objections to Berryman's lodestar request, characterizing those objections as "disputed issues of fact." (Op. ¶¶ 29-31) The court noted that the hourly rate of \$300 far exceeded that charged by insurance defense counsel, and that it likely encompassed the risk Berryman's counsel was willing to accept under their contingent fee agreement for 40% of a claim not exceeding \$50,000. (Op. ¶¶ 75-77) Characterizing any lodestar enhancement a "penalty," the court held that, as a matter of law, "nothing in the record . . . justifies a multiplier." (Op. ¶¶ 71, 78)

E. Argument Why Review Should Be Granted.

1. The Court Of Appeals Erroneously Held That An Award Of Attorney Fees Under RCW 7.06.060 and MAR 7.3 Must Be Limited By The Amount Of The Plaintiff's Claim.

The purpose of the mandatory arbitration statute authorizing attorney fees is to promote access to the courts and to facilitate the expeditious resolution of meritorious claims. Division One's decision limiting an attorney fee award based upon the amount of damages at issue is in conflict with this Court's decisions in *Bostain v. Food Exp., Inc.*, 159 Wn.2d 700, 722, ¶¶ 45-46, 153 P.3d 846, cert. denied, 552 U.S. 1040 (2007); *Brand v. Dep't Labor & Indus.*, 139 Wn.2d 659, 667, 989 P.2d 1111 (1999); and *Mahler v. Szucs*, 135 Wn.2d 398, 434, 957 P.2d 632 (1998). This Court should grant review. RAP 13.4(b)(1).

“Central to the calculation of an attorney fees award . . . is the underlying purpose of the statute authorizing the attorney fees.” *Brand*, 139 Wn.2d at 667. In *Brand*, this Court held that because “[t]he purpose behind the award of attorney fees in workers compensation cases is to ensure adequate representation for injured workers who were denied justice by the Department,” it was improper to reduce a fee award under RCW 51.52.130 to account for

a worker's limited success before the Board of Industrial Insurance Appeals. 139 Wn.2d at 670.

Similarly, in *Bostain*, this Court reversed as an abuse of discretion a court's reduction of a lodestar award under RCW 49.48.030 based on, among other factors, "the size of the award for overtime wages." 159 Wn.2d at 722 ¶¶ 45-46. And in *Mahler*, the Court held that while in certain cases the amount of the recovery may be a "relevant consideration," "[w]e will not overturn a large attorney fee award in civil litigation merely because the amount at stake in the case is small." 135 Wn.2d at 433.¹

The Court of Appeals held in this case that a fee award under RCW 7.06.060 did not support an award in excess of the amount at issue on the grounds that the mandatory arbitration provisions are not "remedial statutes instilled with public interest" (Op. ¶ 73), and

¹ The Court of Appeals has similarly held that a court may not limit a fee award that eclipses the plaintiff's recovery if to do so would undermine the purpose of the statute authorizing fees. *Perry v. Costco Wholesale, Inc.*, 123 Wn. App. 783, 807-09, 98 P.3d 1264 (2004) (reversing ruling that contingency multiplier would "result in an attorney fee's award that would be disproportionate to Plaintiff's damage award" under the Law Against Discrimination). See also *Collings v. City First Mortgage Servs. LLC*, 175 Wn. App. 589, 610, ¶ 47, 308 P.3d 692 (2013) (CPA); *Fiore v. PPG Indus., Inc.*, 169 Wn. App. 325, 352, ¶ 43, 279 P.3d 972 (2012), *rev. denied*, 175 Wn.2d 1027 (2012) (MWA); *Lay v. Hass*, 112 Wn. App. 818, 826, 51 P.3d 130 (2002) (small claim under RCW 4.84.250); *Steele v. Lundgren*, 96 Wn. App. 773, 784, 982 P.2d 619 (1999) (WLAD), *rev. denied*, 139 Wn.2d 1026 (2000). The published decision conflicts equally with these Court of Appeals decisions. RAP 13.4(b)(2).

lack a “mandate for liberal construction.” (Op. ¶¶ 61, 62) In doing so, the court disregarded the purposes of mandatory arbitration and the fee shifting provisions of MAR 7.3 and RCW 7.60.060 – to facilitate access to justice by providing an efficient forum for the resolution of small damages claims, to allow litigants with meritorious cases to avoid substantial fees and to deter clogging the courts with expensive trials de novo. See SHB 425, Bill Report, (Feb. 8, 1979) (“[mandatory arbitration] is an effective method of reducing court congestion and also providing a fair but streamlined resolution of disputes involving small sums. Speed is gained both in setting a hearing date and actual trial time.”), quoted in *Perkins Coie v. Williams*, 84 Wn. App. 733, 737, 929 P.2d 1215, rev. denied, 132 Wn.2d 1013 (1997).

MAR 7.3 and RCW 7.06.060 fulfill important public interests by providing a disincentive to appeal meritorious awards and to compensate litigants who, in the process, have been forced to expend substantial fees to preserve the result achieved in their case after a full and fair hearing in arbitration. See also *Niccum v. Enquist*, 175 Wn.2d 441, 451, ¶ 17, 286 P.3d 966 (2012) (“the purpose of MAR 7.3 is to encourage settlement and discourage meritless appeals”); *Hough v. Stockbridge*, 152 Wn. App. 328, 349-

50, 216 P.3d 1077 (2009) (a losing party is properly charged for time incurred not just for trial de novo but on motions upon which he or she did not prevail), *rev. denied*, 168 Wn.2d 1043 (2010). In holding that “there is no statute declaring that personal injury claims in general, or claims for minor soft tissue injuries in particular serve public policy goals . . .”, (Op. ¶ 72), the Court of Appeals here dismissed these access to justice goals as insignificant.

The Court of Appeals erred in applying a lodestar analysis completely divorced from the remedial and salutary purposes of RCW 7.06.060. Division One’s reliance on *Scott Fetzer Co. v. Weeks*, 122 Wn.2d 141, 149, 859 P.2d 1210 (1993), is particularly misplaced because in *Scott Fetzer* this Court held that a fee award under the long arm statute must be limited in order to fulfill the statutory purpose of encouraging access to Washington courts:

Unlike many fee shifting statutes which attempt only to punish frivolous litigation or encourage meritorious litigation, RCW 4.28.185(5) balances the dual purposes of recompensing an out-of-state defendant for its reasonable efforts while also encouraging the full exercise of state jurisdiction.

122 Wn.2d at 149. Because a substantial fee award under RCW 4.28.185 would undermine rather than further the legislative purpose of providing access to justice in Washington courts, a

defendant who defeats the exercise of long arm jurisdiction “should not recover more than an amount necessary to compensate him for the added litigative burdens resulting from the plaintiff’s use of the long-arm statute.” 122 Wn.2d at 149, quoting *Scott Fetzer Co. v. Weeks*, 114 Wn.2d 109, 120, 786 P.2d 265 (1990).

Here, the trial court followed established precedent, calculating a lodestar fee “by multiplying the reasonable hourly rate by the reasonable number of hours incurred in obtaining the successful result,” and enhancing that lodestar based on the substantial contingency risk. *Mahler*, 135 Wn.2d at 434. In reversing that award, the Court of Appeals erroneously held that “[i]n a mandatory arbitration case, . . . the proportionality of the fee award to the amount at stake remains a vital consideration,” (Op. ¶ 36), and that the amount at issue “suggest[s] a downward” adjustment to the lodestar. (Op. ¶ 37, quoting *Scott Fetzer*, 122 Wn.2d at 150)

The Court of Appeals’ published decision will encourage, rather than discourage, insurers’ meritless appeals of arbitration awards, ensuring that those who are forced to relitigate meritorious claims after prevailing at mandatory arbitration will never be made whole. Division One’s opinion conflicts with this Court’s decisions,

those of the Court of Appeals, and presents an issue of substantial concern. RAP 13.4(b)(1), (2), (4).

2. The Court Of Appeals Improperly Relied On The Contingent Fee Agreement To Reduce The Lodestar Award.

The Court of Appeals' published decision also conflicts with the established principle that a court must set the lodestar based on the prevailing market rate of attorneys of similar experience in the same area of practice in the relevant community, and should not limit the hourly rate based on the prevailing party's particular fee arrangement. *Blair v. Washington State Univ.*, 108 Wn.2d 558, 740 P.2d 1379 (1987); *Fahn v. Cowlitz County*, 95 Wn.2d 679, 628 P.2d 813 (1981); *Martinez v. City of Tacoma*, 81 Wn. App. 228, 914 P.2d 86, *rev. denied*, 130 Wn.2d 1010 (1996). The Court of Appeals improperly relied on Berryman's contingent fee agreement to hold as a matter of law that the trial court's lodestar rate of \$300 already compensated Berryman's counsel for any risk they faced.

In *Blair*, this Court reversed the trial court's reduction of a lodestar fee on the ground that the plaintiffs were represented by public interest attorneys. 108 Wn. 2d at 570-71. In *Fahn*, the Court held that pro bono representation does not preclude an award of reasonable fees to a prevailing plaintiff under the Law Against

Discrimination. 95 Wn.2d at 685. In *Martinez*, Division Two held that the terms of plaintiff's contingent fee agreement could not limit a lodestar award of fees. 81 Wn. App. at 236-37.

Here, to the contrary, the Court of Appeals held that the trial court based its lodestar determination not on "the attorneys' established rate for billing clients who pay by the hour, or even their baseline expectation for achieving recovery in a contingent fee case," because under their contingent fee agreement the most they could have been paid was 40% of \$50,000, thereby establishing that Berryman's lawyers "were willing to work for less than \$300 per hour." (Op. ¶ 77) The Court of Appeals erroneously followed the reasoning of *City of Burlington v. Dague*, 505 U.S. 557, 112 S. Ct. 2638, 120 L.Ed.2d 449 (1992), a case this Court expressly rejected when it held that the risk factor authorizes an enhancement to the lodestar above and beyond a reasonable market hourly rate. *Chuong Van Pham v. City of Seattle*, 159 Wn.2d 527, 541-42, ¶¶ 22-23, 151 P.3d 976 (2007).

The trial court's lodestar rate of \$300 was based on substantial evidence of a reasonable hourly rate for services performed for individual clients billed on a monthly basis by

counsel of comparable skill and experience.² Division One's published decision authorizes trial courts to rely on the parties' contingent fee agreement in small claims to set a lodestar below the market rate. RAP 13.4(b)(1), (2), (4).

3. The Court Of Appeals Erroneously Rejected The Trial Court's Discretionary Enhancement To The Lodestar And Its Finding That Berryman's Lawyers Faced Substantial Risk Of Recovering No Fee At All.

Rather than reducing the lodestar, this Court's decisions authorize enhancements to the lodestar based upon substantial risk – precisely what the trial court found here. *See Chuong Van Pham*, 159 Wn.2d at 542, ¶¶ 23-24; *Bowers v. Transamerica Title Ins. Co.*, 100 Wn.2d 581, 598, 675 P.2d 193 (1983). Adjusting a lodestar for risk “*is necessarily an imprecise calculation and must largely be a matter of the trial court's discretion.*” *Chuong Van Pham*, 159 Wn.2d at 542, ¶ 24, 151 P.3d 976 (2007) (emphasis in original, quoting *Bowers*, 100 Wn.2d at 598-99). The Court of Appeals decision conflicts with this precedent and eliminates the court's

² In particular, in characterizing a \$300 hourly rate as substantially above that charged by defense lawyers, who “typically charge \$150 to \$200 for handling this type of case,” (Op. ¶ 75), Division One ignored the wholesale pricing given to liability insurers based on the large quantity of legal services they purchase and the steady cash flow that work provides to the firms they hire. *See Herbert Kritzer, The Commodification of Insurance Defense Practice*, 59 Vand. L. Rev. 2053, 2059 (2006).

discretion to enhance a lodestar fee in an entire class of small but extremely risky contingent fee cases that were first expeditiously resolved in arbitration. RAP 13.4(b)(1), (4).

The trial court here exercised its discretion in finding that the “Lodestar should be adjusted upwards to reflect the contingent nature of this case based on the substantial risks borne by Plaintiff’s counsel in recovering no compensation or inadequate compensation to pay expenses and attorney’s fees.” (FF 12, CP 905) Its finding that Farmers’ trial de novo strategy placed Berryman’s recovery and her counsel’s fees at substantial risk is amply supported by the record. Liability here was only “undisputed” after Berryman’s lawyers obtained a partial summary judgment. (CP 113-15) Farmers hotly contested causation and damages through trial. After being forced to litigate several discovery disputes, Berryman and her lawyers faced highly technical expert testimony which, had it not been excluded, could have eliminated entirely or substantially diminished her damages award.³ The risk of an enormous loss to counsel was particularly high given the

³ No decisions supported exclusion of Farmers’ crash test analysis at the time of trial, or even when Farmers appealed the verdict. The court cited a “practice advisory” challenging crash test studies, characterizing the issue as “not novel” (Op. ¶ 44 n.10), but ignored its ultimate holding that the trial court had the discretion not just to exclude the evidence as unreliable and unhelpful to the jury, but to admit it. (Op. ¶ 18)

undisputed fact that they had advanced out-of-pocket expenses in excess of \$18,000. (CP 661)

“The contingency adjustment is based on the notion that attorneys generally will not take high risk contingency cases, for which they risk no recovery at all for their services, unless they can receive a premium for taking that risk.” *Chuong Van Pham*, 159 Wn.2d at 541, ¶ 22. Characterizing Berryman’s experts’ discussion of the substantial risks here as “boilerplate,” (Op. ¶ 74), the Court of Appeals found that they advocated a “punitive” purpose for a multiplier and mischaracterized examples of multipliers in other cases as evidence that some trial judges were “routinely handing out multipliers in . . . claims for minor soft tissue injuries.” (Op. ¶¶ 71-72) Rather than granting a multiplier as a matter of “routine,” to “give[] incentives” to bring “minor soft tissue claims,” or to “punish” Farmers, (Op. ¶¶ 71-72), the trial court enhanced the lodestar because of the risk faced by these lawyers in this particular case.

The Court of Appeals failed to defer to the trial court. Its decision will provide justification to reject a contingent fee enhancement as a matter of law, in any “small,” “minor” or “routine” case in which a defendant seeks trial de novo. This Court should accept review. RAP 13.4(b)(1), (4).

4. The Court Of Appeals Erred In Requiring Trial Courts To Resolve Each Objection To A Fee Request In Its Findings As A Disputed Issue of Fact.

The Court of Appeals also erred in holding that a trial court must expressly address a non-prevailing party's specific objections to a requested lodestar award in the same manner as it must address "disputed issues of fact" in resolving a claim at trial. (Op. ¶¶ 29-31) Because other Court of Appeals cases have rejected that analysis, this Court should provide much needed guidance to the superior courts and to the bar on the requisite specificity of findings in post-trial fee disputes. RAP 13.4(b)(2), (4).

This Court has required trial courts to "take an active role in assessing the reasonableness of fee awards," *Mahler*, 135 Wn.2d at 434-35, quoted in Op. ¶ 27, but it has never held, as the Court of Appeals did here, that the court must address each objection to a fee request in order to allow meaningful review of a lodestar award. In *Mahler*, the trial court failed to make *any* findings to support its fee award and did not even discuss the reasonableness of the hourly rates or the amount of time reasonably incurred. 135 Wn.2d at 408, 435. Here, however, the trial court made specific findings addressing not only the lodestar criteria but also those of RPC 1.5.

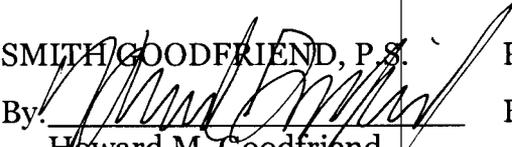
“Findings needed for meaningful review do not ordinarily require such details as an explicit hour-by-hour analysis of each lawyer’s time sheets.” *Taliesen Corp. v. Razore Land Co.*, 135 Wn. App. 106, 143, ¶ 97, 144 P.3d 1185 (2006); *see also TMT Bear Creek Shopping Ctr., Inc. v. Petco Animal Supplies, Inc.*, 140 Wn. App. 191, 214 n. 12, ¶ 60, 165 P.3d 1271 (2007). Requiring a trial court to address each objection to a fee request will impose unnecessary burdens on the superior courts and encourage non-prevailing parties to file pro forma objections to fee requests.

The trial court provided an adequate record to enable appellate review. This is all the law requires. This Court should accept review to address the level of specificity required to support findings of fact under the lodestar method. RAP 13.4(b)(2), (4).

F. Conclusion.

This Court should grant review and reverse the Court of Appeals’ published decision.

Dated this 12th day of December, 2013.

SMITH GOODFRIEND, P.S.	PREMIER LAW GROUP PLLC
By: 	By: 
Howard M. Goodfriend	Patrick J. Kang
WSBA No. 14355	WSBA No. 30726
	Jason Epstein
	WSBA No. 31779

Attorneys for Petitioner

DECLARATION OF SERVICE

The undersigned declares under penalty of perjury, under the laws of the State of Washington, that the following is true and correct:

That on December 12, 2013, I arranged for service of the foregoing Petition for Review, to the court and to the parties to this action as follows:

Office of Clerk Court of Appeals - Division I One Union Square 600 University Street Seattle, WA 98101		<input type="checkbox"/> Facsimile <input checked="" type="checkbox"/> Messenger <input type="checkbox"/> U.S. Mail <input type="checkbox"/> E-Mail
Jason G. Epstein Patrick Kang Premier Law Group 3380 - 146th Place SE, Suite 430 Bellevue, WA 98007		<input type="checkbox"/> Facsimile <input type="checkbox"/> Messenger <input type="checkbox"/> U.S. Mail <input checked="" type="checkbox"/> E-Mail
Nancy K. McCoid Nathaniel J.R. Smith Soha & Lang PS 1325 4th Ave Ste 2000 Seattle, WA 98101-2570		<input type="checkbox"/> Facsimile <input checked="" type="checkbox"/> Messenger <input type="checkbox"/> U.S. Mail <input type="checkbox"/> E-Mail

DATED at Seattle, Washington this 12th day of December, 2013.



Victoria K. Vigoren

Westlaw

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Page 1

H

Court of Appeals of Washington,
Division 1.
Julie BERRYMAN, Respondent,
v.

Akeem METCALF and Jane Doe Metcalf, and the marital community comprised thereof, and Rita Metcalf and John Doe Metcalf, and the marital community comprised thereof and Jeffrey Walker and Jane Doe Walker, and the marital community comprised thereof, and Michael A. Ward and Jane Doe Ward, and the marital community thereof, Defendants,
and
Farmers Insurance Company of Washington, Appellant.

No. 68544-9-I.
Nov. 12, 2013.

Background: Turning driver brought action against uninsured drivers who rear-ended her. After uninsured drivers defaulted, turning driver's insurer intervened to assert the defenses the drivers would have presented. Following jury trial, the Superior Court, King County, Suzanne M. Barnett, J., entered judgment in favor of driver. Insurer appealed.

Holdings: The Court of Appeals, Becker, J., held that:

- (1) driver was entitled to an award of attorney fees and costs; but,
- (2) attorney fees award of \$292,000 was excessive;
- (3) duplicated efforts of attorneys were unreasonable duplication of effort that required discount of attorney fees award;
- (4) trial court was required to make an independent judgment in awarding attorney fees about how much time was reasonably spent;
- (5) contingency enhancement was not justified as matter of law after a trial de novo that did not improve the defendant's position following mandatory

arbitration;
(6) multiplier of attorney fees was not warranted; and,
(7) occasionally, a trial court will be justified in making an upward adjustment to attorney fees award to account for risk.

Affirmed in part, reversed in part, and remanded.

West Headnotes

[1] Costs 102 ↪ 42(5)

102 Costs
102I Nature, Grounds, and Extent of Right in General
102k42 Admissions, Offer of Judgment, Tender, or Payment Into Court
102k42(5) k. Recovery more favorable than tender or offer. Most Cited Cases

Costs 102 ↪ 194.50

102 Costs
102VIII Attorney Fees
102k194.50 k. Effect of offer of judgment or pretrial deposit or tender. Most Cited Cases
Driver who was rear-ended was entitled to an award of attorney fees and costs, where jury's verdict of \$36,542 exceeded driver's \$30,000 offer of compromise. West's RCWA 7.06.060.

[2] Appeal and Error 30 ↪ 230

30 Appeal and Error
30V Presentation and Reservation in Lower Court of Grounds of Review
30V(B) Objections and Motions, and Rulings Thereon
30k230 k. Necessity of timely objection. Most Cited Cases

Appeal and Error 30 ↪ 231(5)

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30 Appeal and Error

30V Presentation and Reservation in Lower Court of Grounds of Review

30V(B) Objections and Motions, and Rulings Thereon

30k231 Necessity of Specific Objection

30k231(5) k. Nature of evidence in general. Most Cited Cases

Insurer waived its objection to ruling excluding photographs showing damage to car driven by turning driver in action against drivers who rear-ended her, although chiropractor testified turning driver stated that, as she began to turn into a driveway, she heard loud screeching brakes, slam, and was hit by another car from the rear, and the trial court had stated that such testimony would allow insurer to seek reconsideration of ruling in limine excluding the photographs, where insurer did not timely object or otherwise specifically argue that chiropractor's comments about a high impact accident and slam opened the door to the photographs.

[3] Appeal and Error 30 ↪977(5)

30 Appeal and Error

30XVI Review

30XVI(H) Discretion of Lower Court

30k976 New Trial or Rehearing

30k977 In General

30k977(5) k. Refusal of new trial.

Most Cited Cases

A trial court's decision to deny a new trial is reviewed for abuse of discretion.

[4] Costs 102 ↪194.18

102 Costs

102VIII Attorney Fees

102k194.18 k. Items and amount; hours; rate.

Most Cited Cases

Attorney fees award for pre-verdict work of approximately \$281,400, which was based upon approximately 469 hours at \$300 per hour with a multiplier of 2.0, was excessive, rewarded duplicative and unsuccessful work, and inappropriately applied a multiplier to a standard damages case in action by

turning driver against drivers who rear ended her and in which turning driver's insurer intervened after they defaulted, where trial court simply unquestioningly accepted the fee affidavits from counsel, signed proposed findings of fact and conclusions of law without making any changes, except to fill in the blank for the multiplier, and it did not address insurer's detailed arguments for reducing the hours billed to account for duplication of effort and time spent unproductively, or actively and independently confront the question of what was a reasonable fee, and it was not apparent if it considered any of insurer's objections to the hourly rate, number of hours billed, or multiplier, and, thus, trial court's findings and conclusions were conclusory. West's RCWA 7.06.060(1).

[5] Costs 102 ↪194.16

102 Costs

102VIII Attorney Fees

102k194.16 k. American rule; necessity of contractual or statutory authorization or grounds in equity. Most Cited Cases

The general rule in Washington, commonly referred to as the "American Rule," is that each party in a civil action will pay its own attorney fees and costs; but trial courts may award attorney fees when authorized by contract, statute, or a recognized ground in equity.

[6] Appeal and Error 30 ↪984(5)

30 Appeal and Error

30XVI Review

30XVI(H) Discretion of Lower Court

30k984 Costs and Allowances

30k984(5) k. Attorney fees. Most Cited Cases

An appellate court will uphold an attorney fees award unless it finds the trial court manifestly abused its discretion.

[7] Appeal and Error 30 ↪946

30 Appeal and Error

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30XVI Review
30XVI(H) Discretion of Lower Court
30k944 Power to Review
30k946 k. Abuse of discretion. Most

Cited Cases

Discretion is abused when the trial court exercises it on untenable grounds or for untenable reasons.

[8] Costs 102 ↪ 207

102 Costs
102IX Taxation
102k207 k. Evidence as to items. Most Cited Cases

The burden of demonstrating that an attorney fees award is reasonable is upon the fee applicant.

[9] Costs 102 ↪ 208

102 Costs
102IX Taxation
102k208 k. Duties and proceedings of taxing officer. Most Cited Cases

Courts must take an active role in assessing the reasonableness of attorney fees awards, rather than treating cost decisions as a litigation afterthought.

[10] Costs 102 ↪ 208

102 Costs
102IX Taxation
102k208 k. Duties and proceedings of taxing officer. Most Cited Cases

Courts should not simply accept unquestioningly attorney fees affidavits from counsel.

[11] Costs 102 ↪ 208

102 Costs
102IX Taxation
102k208 k. Duties and proceedings of taxing officer. Most Cited Cases

A trial court does not need to deduct hours here and there just to prove to the appellate court that it has taken an active role in assessing the reasonableness of an attorney fees request; but, to facilitate re-

view the findings must do more than give lip service to the word "reasonable," show how the court resolved disputed issues of fact, and the conclusions must explain the court's analysis.

[12] Appeal and Error 30 ↪ 1177(8)

30 Appeal and Error
30XVII Determination and Disposition of Cause
30XVII(D) Reversal
30k1177 Necessity of New Trial
30k1177(8) k. Insufficiency of verdict or findings. Most Cited Cases

Normally, an attorney fees award that is unsupported by an adequate record will be remanded for the entry of proper findings of fact and conclusions of law that explain the basis for the award.

[13] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate. Most Cited Cases

The trial judge is in the best position to determine which hours should be included in the lodestar calculation for attorney fees.

[14] Appeal and Error 30 ↪ 1178(1)

30 Appeal and Error
30XVII Determination and Disposition of Cause
30XVII(D) Reversal
30k1178 Ordering New Trial, and Directing Further Proceedings in Lower Court
30k1178(1) k. In general. Most Cited Cases

Remand was required for the superior court to enter proper findings of fact and conclusions of law that explained the basis for attorney fees award, although the judge who entered the inadequate findings was no longer serving on the superior court; remand on the existing record would preserve to the trial court its traditional role of resolving disputed facts and exercising suitable discretion.

[15] Appeal and Error 30 ↪ 945

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30 Appeal and Error
30XVI Review
30XVI(H) Discretion of Lower Court
30k944 Power to Review
30k945 k. In general. Most Cited Cases
As an appellate court, Court of Appeals' responsibility is to ensure that discretion is exercised on articulable grounds.

[16] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
A determination of reasonable attorney fees begins with a calculation of the lodestar, which is the number of hours reasonably expended on the litigation multiplied by a reasonable hourly rate.

[17] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
A lodestar for calculating attorney fees award must comply with the ethical rules for attorneys, including the general rule that a lawyer shall not charge an unreasonable fee. RPC 1.5.

[18] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Ethical rules for attorneys, including the general rule that a lawyer shall not charge an unreasonable fee, applies whether attorney fees are being paid by a client or the opposing party. RPC 1.5.

[19] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees

102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

The lodestar is only the starting point for determining attorney fees; the fees thus calculated are not necessarily reasonable.

[20] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
In assessing the reasonableness of an attorney fees request, a vital consideration is the size of the amount in dispute in relation to the fees requested.

[21] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Court of Appeals will not overturn a large attorney fees award in civil litigation merely because the amount at stake in the case is small; however, this cautionary observation should not become a talisman for justifying an otherwise excessive award.

[22] Alternative Dispute Resolution 25T ↪ 269

25T Alternative Dispute Resolution
25TII Arbitration
25TII(F) Arbitration Proceedings
25Tk269 k. Costs. Most Cited Cases
In a mandatory arbitration case, where the sole objective of filing suit is to obtain compensatory damages for an individual plaintiff, the proportionality of the attorney fees award to the amount at stake remains a vital consideration.

[23] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

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A lodestar figure that grossly exceeds the amount in controversy should suggest a downward adjustment of an attorney fees award, even where other subjective factors in the case might tend to imply an upward adjustment.

[24] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
The amount of time actually spent by a prevailing attorney is relevant to an attorney fees award, but is not dispositive.

[25] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
The lodestar for attorney fees award must be limited to hours reasonably expended.

[26] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
In making attorney fees award, the total hours an attorney has recorded for work in a case is to be discounted for hours spent on unsuccessful claims, duplicated effort, or otherwise unproductive time.

[27] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Duplicated effort that requires discount of attorney fees award includes overstaffing.

[28] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Efforts of attorneys, who each billed for all four days of trial, preparing and attending the same depositions, reviewing the same documents, and engaging in the same pretrial preparation, were unreasonable duplication of effort that required discount of attorney fees award in turning driver's action against drivers who rear-ended her.

[29] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
While it is certainly helpful to have two attorneys in court, the defendant is not required to pay attorney fees award for a Cadillac approach to a Chevrolet case.

[30] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
It is appropriate to discount attorney fees award for unproductive time.

[31] Costs 102 ↪ 194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Attorneys' 43.1 hours spent attempting to obtain discovery of insurer's claims files required discount of attorney fees award in turning driver's action against drivers who rear-ended her and in which insurer for turning driver intervened to assert defenses, where it was not a bad faith case, and there was no justification apparent for allowing recovery for time spent on a matter so unlikely to

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contribute to success in the case.

[32] Alternative Dispute Resolution 25T ↪269

25T Alternative Dispute Resolution
25TII Arbitration
25TII(F) Arbitration Proceedings
25Tk269 k. Costs. Most Cited Cases

The trial court was required to make an independent judgment in making attorney fees award about how much time was reasonably spent in client and witness preparation in action by turning motorist against drivers who rear-ended her, where all but one of six witnesses had testified in the arbitration, and one of the expert witnesses testified by videotape.

[33] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

In making attorney fees award, the attorney's reasonable hourly rate encompasses the attorney's efficiency, or ability to produce results in the minimum time.

[34] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

A useful way for a trial court to determine a lodestar for attorney fees is to prepare a simple table that lists, for each attorney, the hours reasonably performed for particular tasks and the rate charged, which may vary with the type of work.

[35] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases
Adjustments to the lodestar product for attor-

ney fees award are reserved for rare occasions.

[36] Costs 102 ↪207

102 Costs
102IX Taxation
102k207 k. Evidence as to items. Most Cited Cases

The burden of justifying any deviation from the lodestar for attorney fees award rests upon the party proposing it.

[37] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

Adjustments to the lodestar for attorney fees award are considered under two broad categories: the contingent nature of success and the quality of work performed.

[38] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

In determining whether to deviate from the lodestar for attorney fees award, court may consider the factors listed in the Rule of Professional Conduct (RPC) requiring attorney fees to be reasonable, although these factors are in large part subsumed in the determination of a reasonable fee under the lodestar method. RPC 1.5(a).

[39] Costs 102 ↪194.18

102 Costs
102VIII Attorney Fees
102k194.18 k. Items and amount; hours; rate.
Most Cited Cases

In determining the amount of an attorney fees award, the court must consider the purpose of the statute allowing for attorney fees.

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[40] Costs 102 ↪194.22

102 Costs
102VIII Attorney Fees
102k194.22 k. Effect of statutes. Most Cited Cases
A statute's mandate for liberal construction includes a liberal construction of the statute's provision for an award of reasonable attorney fees.

[41] Alternative Dispute Resolution 25T ↪269

25T Alternative Dispute Resolution
25TII Arbitration
25TII(F) Arbitration Proceedings
25Tk269 k. Costs. Most Cited Cases
A contingency enhancement is not justified as a matter of law after a trial de novo that did not improve the defendant's position following mandatory arbitration under statute that requires court to assess costs and reasonable attorney fees against a party who appeals the award and fails to improve his or her position on the trial de novo; attorney fees award required by the mandatory arbitration statute is not intended to put a premium on private litigation of small personal injury claims, routinely handing out multipliers in trial de novo cases assigns disproportionate value to litigation of minor cases, and a multiplier should be denied where the hourly rate underlying the lodestar calculation for attorney fees comprehends an allowance for the contingent nature of the availability of fees. West's RCWA 7.06.060(1).

[42] Alternative Dispute Resolution 25T ↪125

25T Alternative Dispute Resolution
25TII Arbitration
25TII(A) Nature and Form of Proceeding
25Tk125 k. Compulsory arbitration. Most Cited Cases
Mandatory arbitration is intended to provide a relatively expedient procedure to resolve claims where the plaintiff is willing to limit the amount claimed.

[43] Alternative Dispute Resolution 25T ↪125

25T Alternative Dispute Resolution
25TII Arbitration
25TII(A) Nature and Form of Proceeding
25Tk125 k. Compulsory arbitration. Most Cited Cases
The primary goal of mandatory arbitration is to reduce congestion in the courts and delays in hearing cases.

[44] Alternative Dispute Resolution 25T ↪377

25T Alternative Dispute Resolution
25TII Arbitration
25TII(H) Review, Conclusiveness, and Enforcement of Award
25Tk366 Appeal or Other Proceedings for Review
25Tk377 k. Costs. Most Cited Cases
The attorney fees award required by section of mandatory arbitration statute that requires court to assess costs and reasonable attorney fees against a party who appeals the award and fails to improve his or her position on the trial de novo is not intended to put a premium on private litigation of small personal injury claims; its purpose is to discourage meritless appeals of arbitration awards, reduce delay in hearing civil cases, and relieve court congestion by making it financially risky to request a trial de novo. West's RCWA 7.06.060(1).

[45] Alternative Dispute Resolution 25T ↪377

25T Alternative Dispute Resolution
25TII Arbitration
25TII(H) Review, Conclusiveness, and Enforcement of Award
25Tk366 Appeal or Other Proceedings for Review
25Tk377 k. Costs. Most Cited Cases
Section of mandatory arbitration statute that requires court to assess costs and reasonable attorney fees against a party who appeals the award and fails to improve his or her position on the trial de novo establishes a fee-shifting mechanism for cases that

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otherwise would be governed by the American Rule requiring each party to bear its own fees and costs. West's RCWA 7.06.060(1).

[46] Alternative Dispute Resolution 25T ☞377

25T Alternative Dispute Resolution

25TII Arbitration

25TII(H) Review, Conclusiveness, and Enforcement of Award

25Tk366 Appeal or Other Proceedings for Review

25Tk377 k. Costs. Most Cited Cases

Under section of mandatory arbitration statute that requires court to assess costs and reasonable attorney fees against a party who appeals the award and fails to improve his or her position on the trial de novo, only the party requesting the trial de novo is at risk of paying the other party's attorney fees. West's RCWA 7.06.060(1).

[47] Alternative Dispute Resolution 25T ☞377

25T Alternative Dispute Resolution

25TII Arbitration

25TII(H) Review, Conclusiveness, and Enforcement of Award

25Tk366 Appeal or Other Proceedings for Review

25Tk377 k. Costs. Most Cited Cases

Under section of mandatory arbitration statute that requires court to assess costs and reasonable attorney fees against a party who appeals the award and fails to improve his or her position on the trial de novo, the nonappealing party is compensated for having been put through a useless appeal, and the attorney fees operate as a disincentive or penalty for a party that pursues a meritless appeal. West's RCWA 7.06.060(1).

[48] Automobiles 48A ☞251

48A Automobiles

48AV Injuries from Operation, or Use of Highway

48AV(B) Actions

48Ak251 k. Costs. Most Cited Cases

Insurance 217 ☞3585

217 Insurance

217XXXI Civil Practice and Procedure

217k3584 Costs and Attorney Fees

217k3585 k. In general. Most Cited Cases

Multiplier of lodestar calculation for attorney fee award was not justified in action by turning driver against drivers who rear-ended her and in which turning driver's insurer intervened, and requested trial de novo following arbitration, where lodestar of \$300 per hour times a reasonable number of hours already accounted for the risks inherent in taking a soft tissue personal injury case to trial de novo. West's RCWA 7.06.060(1).

[49] Costs 102 ☞194.18

102 Costs

102VIII Attorney Fees

102k194.18 k. Items and amount; hours; rate. Most Cited Cases

In making attorney fees award, the trial court must make an independent evaluation of the reasonableness of the fees claimed and discount for unproductive time.

[50] Costs 102 ☞194.18

102 Costs

102VIII Attorney Fees

102k194.18 k. Items and amount; hours; rate. Most Cited Cases

Occasionally, a trial court will be justified in making an upward adjustment to attorney fees award to account for risk, particularly in cases brought to enforce important public policies that government agencies lack the time, money, or ability to pursue; however, the lodestar presumptively represents a reasonable fee.

[51] Costs 102 ☞207

102 Costs

102IX Taxation

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102k207 k. Evidence as to items. Most Cited Cases

A party who seeks an upward adjustment to attorney fees award bears the burden of proving it is warranted by arguments rooted in the record, not in rhetoric.

*750 Nancy Katherine McCoid, Nathaniel Justin Ree Smith, Soha & Lang PS, Seattle, WA, for Appellant.

Patrick Joon Kang, Jason Garrett Epstein, Premier Law Group, PLLC, Bellevue, WA, Howard Mark Goodfriend, Smith Goodfriend PS, Seattle, WA, for Respondents.

BECKER, J.

¶ 1 The trial court approved as reasonable a total of 468.55 hours billed by two attorneys for taking a minor soft tissue injury case through a short trial de novo, where the defendant did not improve its position after a mandatory arbitration. The court then applied a multiplier of 2.0 because counsel, working on a contingent fee arrangement, substantially risked receiving no compensation or inadequate compensation. Under the circumstances of this unexceptional case, the fee award of nearly \$292,000 was an abuse of discretion. We reverse the award of attorney fees and remand for meaningful consideration of what constitutes a reasonable fee. However, we find no abuse of discretion in the trial court's evidentiary rulings and consequently hold that the defendant is not entitled to a new trial.

FACTS

¶ 2 This case arose from a three-car collision on February 24, 2007. Plaintiff Julie Berryman was in her Chevrolet Caprice, preparing to turn into a driveway. An uninsured driver in a Dodge Caravan rear-ended the Caprice. Another uninsured driver, who was driving a Honda Accord, rear-ended the Dodge and pushed it into Berryman's Caprice. Berryman felt pain in her neck and back that night and sought treatment from a chiropractor two days later. Over the next three and a half years, she continued

with chiropractic treatment.

¶ 3 Berryman had underinsured motorist coverage from Farmers Insurance Company of Washington. Berryman received personal injury protection payments of \$7,393.47 from Farmers.

¶ 4 In May 2009, Berryman retained the Premier Law Group, PLLC. She signed a contingency fee agreement. Berryman sued the uninsured drivers in superior court in January 2010. The uninsured drivers defaulted. Farmers intervened to assert the defenses the drivers would have presented.

¶ 5 Berryman certified that her claim for damages was not in excess of \$50,000. The case was transferred to mandatory arbitration under chapter RCW 7.06. The arbitration took place on December 10, 2010. The arbitrator awarded Berryman \$13,724 in special damages and \$22,000 in general damages, for a total of \$35,724 in compensatory damages.

¶ 6 Farmers requested trial de novo. Berryman offered to settle for \$30,000. Farmers did not accept the offer.

¶ 7 Farmers conceded before trial that according to the police report, the uninsured drivers were at fault.^{FN1} Farmers made no attempt thereafter to prove anyone else was at fault. The issues for trial were causation and whether the medical expenses Berryman claimed were necessary and reasonable.^{FN2}

FN1. Clerk's Papers at 57 (answer to interrogatory number 3).

FN2. Clerk's Papers at 113–15 (order granting Berryman's motion for partial summary judgment only as to liability, June 3, 2011).

¶ 8 Farmers retained Dr. Allan Tencer, a University of Washington professor of biomechanical engineering, to testify at trial about the forces involved in the accident. Dr. Tencer prepared a report

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stating his opinion that “The forces acting on Ms. Berryman's body in this accident appear to be within the range of forces experienced in daily living.”^{FN3} Berryman successfully moved pretrial to exclude Dr. Tencer's testimony.

FN3. Clerk's Papers at 208.

*751 ¶ 9 Farmers also planned to present testimony by Dr. Thomas Renninger, a chiropractor who had examined Berryman before the arbitration. In his original report, Dr. Renninger gave his opinion that in view of the minor nature of the accident, no more than six weeks of treatment was reasonably needed. In an addendum filed after he reviewed Dr. Tencer's report, Dr. Renninger amended his opinion and said that Berryman did not sustain any injury as a result of the accident.

¶ 10 Trial began on Wednesday, December 14, 2011. On that first day, the court announced that all motions in limine by both parties would be granted. One of these was Berryman's motion to prohibit Dr. Renninger from expressing an opinion based on Dr. Tencer's report and to exclude any references by counsel or witnesses to vehicle damage or Tencer's report. Another was Berryman's motion to exclude photographs of Berryman's car. After the jury was selected and sworn, Farmers asked the court to reconsider the order excluding testimony about damage to Berryman's car. Farmers hoped to counter any suggestion that Berryman had been the victim of a high-impact accident by eliciting evidence that the visible damage to her car and its trailer hitch was minimal. The court declined to reconsider, reasoning that property damage was not at issue and “one cannot surmise anything about personal injury from the state of the vehicle.” The day ended with both parties making opening statements.

¶ 11 On Thursday, December 15, Berryman presented her case, beginning with Dr. Chinn, one of the chiropractors who treated her. The jury heard Berryman's fiancée and Berryman's mother briefly report their observations about how Berryman's back pain had impaired her everyday activities. A

second chiropractor, Dr. Saggau, testified by videotaped deposition. In the opinion of both chiropractors, the accident caused Berryman significant injury, and the treatment expenses she was claiming were reasonable and necessitated by the accident. The day closed with Berryman's testimony.

¶ 12 On Monday, December 19, Farmers presented the defense case. Dr. Renninger testified that he did not consider Berryman's injury “significant.” He opined that at most, six weeks of treatment was reasonable, and beyond that Berryman would have been better off to adopt an exercise regimen. The cross-examination emphasized that Dr. Renninger had examined Berryman only once. Counsel brought out the substantial income Dr. Renninger received from doing insurance defense work in car accident cases. After Dr. Renninger testified, Berryman presented rebuttal witness Dr. Bangerter, a chiropractor who testified on the basis of a records review that Berryman had significant and chronic injuries related to the collision that would continue to require at least monthly treatment for up to five years.

¶ 13 On Tuesday morning, December 20, the jury heard closing arguments. Berryman requested damages between \$53,000 and \$56,000. Farmers argued that a verdict of \$7,000 was appropriate. After deliberating for about two hours, the jury awarded Berryman a total of \$36,542 in damages. The components were \$18,042 for past medical expenses, \$2,000 for future medical expenses, and \$16,500 for past and future noneconomic damages.

[1] ¶ 14 A party who appeals the award in a mandatory arbitration and fails to improve his position on trial de novo must pay the attorney fees incurred by the nonappealing party. RCW 7.06.060(1). If the nonappealing party serves a timely written offer of compromise, the offer replaces the amount of the arbitrator's award for the purpose of determining whether the appealing party has improved his position. RCW 7.06.050(1)(b). Because the jury's verdict exceeded Berryman's offer of compromise, Farmers failed to improve its

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position at the trial de novo, and the trial court correctly determined that Berryman was entitled to an award of fees and costs. RCW 7.06.060; *Niccum v. Enquist*, 175 Wash.2d 441, 286 P.3d 966 (2012).

¶ 15 Berryman's two attorneys, Patrick Kang and Jason Epstein, submitted a fee request based on an hourly rate of \$300. They presented contemporaneous timekeeping records that had been sent to Berryman as monthly invoices. The records submitted by Kang and Epstein documented a total of 468.55 hours. In keeping with *752MAR 7.3, which limits the award of fees and costs to those incurred after the request for trial de novo is filed, the hours they claimed were all incurred during the period of approximately one year between the request for trial de novo and the entry of judgment, from January 11, 2011, to February 2, 2012. They requested a multiplier of 1.5 to 2.0.

¶ 16 Over Farmers' objections, the court found the claimed hours and rates were reasonable, for a lodestar of \$140,000 for pre-verdict work. The court granted a multiplier of 2.0. The total award was \$291,950 in attorney fees (including \$11,950 for post-verdict work) and \$9,317 in costs. The trial court denied Farmers' motion for a new trial. Farmers appeals.

EXCLUSION OF EVIDENCE

¶ 17 Farmers assigns error to the exclusion of Dr. Tencer's testimony.

¶ 18 Dr. Tencer has been retained frequently as an expert defense witness in similar cases. See *Stedman v. Cooper*, 172 Wash.App. 9, 292 P.3d 764 (2012); *Maele v. Arrington*, 111 Wash.App. 557, 562–64, 45 P.3d 557 (2002). The testimony he was prepared to give in this case, as set forth in his report, was similar to the testimony offered by the defendant in *Stedman*. The trial court's exclusion of Dr. Tencer was consistent with this court's reasoning in affirming the decision to exclude his testimony in *Stedman*. Following *Stedman*, we conclude it was not an abuse of discretion to exclude Dr. Tencer's testimony as well as the portions of Dr.

Renninger's testimony that referred to and relied on Dr. Tencer's report.

¶ 19 Farmers also assigns error to the trial court's decision to exclude photographs of Berryman's car. The court ruled on the first day of trial that no mention should be made of damage to the car unless Berryman or her witnesses opened the door:

No reference to vehicle damage would be admitted, and that includes asking questions of the plaintiff, that includes asking questions of any other witness regarding what they saw. The property damage is not at issue.

....

So, if the plaintiff opens the door by saying, you know, it was a tremendous crash, or, It was a loud bang, or, you know, any other description of the collision that leads the jurors to think this was a serious collision, then the door is open, Mr. Feldmann, and you can pursue it at that point. But otherwise, no.^[FN4]

FN4. Report of Proceedings at 191–92.

[2] ¶ 20 The next day, Berryman's attorney questioned Dr. Chinn, a chiropractor, about the cause of injury. Dr. Chinn responded that the primary cause “seemed to be the high impact rear end accident that she had about a year earlier.”^{FN5} Later, Dr. Saggau, testifying by video deposition, relayed Berryman's report that she “began to turn into the driveway when she heard loud screeching brakes, slam, and was hit from another car from the rear.”^{FN6} Although the trial court had made it plain that such remarks would allow Farmers to seek reconsideration of the ruling in limine, Farmers did not timely object or otherwise specifically argue that the chiropractors' comments about a “high impact” accident and a “slam” opened the door to the photographs.^{FN7} We conclude Farmers has waived its objection to the ruling excluding the photographs. See *Breimon v. General Motors*

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Corp., 8 Wash.App. 747, 757, 509 P.2d 398 (1973).

FN5. Report of Proceedings at 261.

FN6. Report of Proceedings at 346–47.

FN7. Report of Proceedings at 286–95.

[3] ¶ 21 Farmers also assigns error to the court's order denying the motion for a new trial. A trial court's decision to deny a new trial is reviewed for abuse of discretion. *A.C. ex rel. Cooper v. Bellingham Sch. Dist.*, 125 Wash.App. 511, 521, 105 P.3d 400 (2004).

¶ 22 Farmers' motion for a new trial was based almost entirely on the court's exclusion of Dr. Tencer's testimony and the portion of Dr. Renninger's testimony that relied on Tencer's report. Farmers argued a new trial was necessary because “cumulative” error, including keeping the photographs out and *753 allowing the “high impact” testimony, unfairly painted a picture of a serious collision that Dr. Tencer's testimony could have rebutted. But Farmers failed to object to the “high impact” testimony as it was given and neglected to ask the trial court to admit the vehicle photographs once the door had been opened. Since the trial court did not commit error as a matter of law by excluding Tencer's testimony and the evidence that flowed from it, we conclude the trial court did not abuse its discretion in denying Farmers' motion for a new trial.

ATTORNEY FEE AWARD ON TRIAL DE NOVO

[4] ¶ 23 Farmers assigns error to the trial court's award of attorney fees for 468.55 hours at \$300 per hour with a multiplier of 2.0. Farmers contends the award is excessive, rewards duplicative and unsuccessful work, and inappropriately applies a multiplier to a standard damages case. We agree.

[5] ¶ 24 The general rule in Washington, commonly referred to as the “American rule,” is that each party in a civil action will pay its own attorney

fees and costs. *Cosmopolitan Eng'g Grp., Inc. v. Ondeo Degremont, Inc.*, 159 Wash.2d 292, 296, 149 P.3d 666 (2006). But trial courts may award attorney fees when authorized “by contract, statute, or a recognized ground in equity.” *Cosmopolitan*, 159 Wash.2d at 297, 149 P.3d 666. Here, a statute— RCW 7.06.060(1) —expressly entitles a nonappealing party in a trial de novo to attorney fees and costs if the appealing party fails to improve his position after requesting a trial de novo.

[6][7][8] ¶ 25 An appellate court will uphold an attorney fee award unless it finds the trial court manifestly abused its discretion. Discretion is abused when the trial court exercises it on untenable grounds or for untenable reasons. *Chuong Van Pham v. City of Seattle*, 159 Wash.2d 527, 538, 151 P.3d 976 (2007). The burden of demonstrating that a fee is reasonable is upon the fee applicant. *Scott Fetzer Co. v. Weeks*, 122 Wash.2d 141, 151, 859 P.2d 1210 (1993).

¶ 26 The trial court signed Berryman's proposed findings of fact and conclusions of law without making any changes except to fill in the blank for the multiplier of 2.0. The findings related to the calculation of the lodestar amount did not address Farmers' detailed arguments for reducing the hours billed to account for duplication of effort and time spent unproductively. The court simply found that the hourly rate and hours billed were reasonable.

[9][10] ¶ 27 “Courts must take an *active* role in assessing the reasonableness of fee awards, rather than treating cost decisions as a litigation afterthought. Courts should not simply accept unquestioningly fee affidavits from counsel.” *Mahler v. Szucs*, 135 Wash.2d 398, 434–35, 957 P.2d 632, 966 P.2d 305 (1998).

¶ 28 In *Mahler*, a plaintiff injured in a car accident had settled with the tortfeasor. State Farm, her insurer, demanded to be reimbursed for all the payments furnished to the plaintiff under her coverage for personal injury protection. State Farm rejected

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the plaintiffs' demand for State Farm's share of the attorney fees incurred in obtaining the settlement with the tortfeasor. The dispute with State Farm went to mandatory arbitration and the plaintiff prevailed. State Farm requested a trial de novo and failed to improve its position. The trial court awarded fees and costs of \$32,694.59 pursuant to MAR 7.3, and a larger amount pursuant to *Olympic S.S. Co. v. Centennial Ins. Co.*, 117 Wash.2d 37, 811 P.2d 673 (1991). The Supreme Court determined that *Olympic S.S.* was not a valid basis for awarding fees under the circumstances. Because the trial court had not explained its analysis in entering the fee award, *Mahler*, 135 Wash.2d at 430, 957 P.2d 632, the Supreme Court remanded and established the rule that an award of attorney fees must be supported by findings of fact and conclusions of law:

This case exemplifies the rationale for such a rule. The record discloses affidavits from four different counsel or firms who represented Mahler. We cannot discern from the record if the trial court thought the services of four different sets of attorneys were reasonable or essential to the successful outcome. We do not know if the trial court considered if there *754 were any duplicative or unnecessary services. We do not know if the hourly rates were reasonable. We note the trial court found two different amounts reasonable, depending upon whether MAR 7.3 or *Olympic S.S.* was the basis for fees.

Mahler, 135 Wash.2d at 435, 957 P.2d 632.

¶ 29 While the trial court did enter findings and conclusions in the present case, they are conclusory. There is no indication that the trial judge actively and independently confronted the question of what was a reasonable fee. We do not know if the trial court considered any of Farmers' objections to the hourly rate, the number of hours billed, or the multiplier. The court simply accepted, unquestioningly, the fee affidavits from counsel.

[11] ¶ 30 A trial court does not need to deduct hours here and there just to prove to the appellate

court that it has taken an active role in assessing the reasonableness of a fee request. But to facilitate review, the findings must do more than give lip service to the word "reasonable." The findings must show how the court resolved disputed issues of fact and the conclusions must explain the court's analysis.^{FN8}

FN8. For exemplary findings and conclusions in support of a fee award and multiplier, see *Bloor v. Fritz*, 143 Wash.App. 718, 746–52, 180 P.3d 805 (2008) (Judge Nelson Hunt), and *Broyles v. Thurston County*, 147 Wash.App. 409, 446–49, 195 P.3d 985 (2008) (Judge David Foscue).

¶ 31 Here, the finding that the hours and rates charged were reasonable cannot by itself support the lodestar of \$140,000, particularly in view of Farmers' very specific objections that certain blocks of time billed were duplicative or unnecessary. A trial court's failure to address such concerns is reversible error:

The cross-appellants challenged several of the attorneys' time entries. They claimed that Mayer's attorneys had double charged for some of the work they performed. They also claimed that Mayer was requesting fees for wasted efforts, duplicative efforts, unidentifiable costs, and inconsistent or vaguely worded time entries. Finally, the cross-appellants claimed that Mayer was requesting fees for work unrelated to the MTCA claim. For instance, cross-appellants contested Mayer's request for fees for time spent drafting the initial complaint, which did not contain a MTCA claim. The court accepted Mayer's request in full as reasonable, without addressing any of the cross-appellants' specific challenges.

Because the trial court made no findings regarding the specific challenged items, the record does not allow for a proper review of these issues. On remand, therefore, the trial court is directed to enter thorough findings regarding these specific challenged time entries.

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Mayer v. City of Seattle, 102 Wash.App. 66, 82–83, 10 P.3d 408 (2000), review denied, 142 Wash.2d 1029, 21 P.3d 1150 (2001).

¶ 32 The findings and conclusions in the present case suffer from the same lack of scrutiny as in *Mayer* and must be reversed.

[12][13][14][15] ¶ 33 Normally, a fee award that is unsupported by an adequate record will be remanded for the entry of proper findings of fact and conclusions of law that explain the basis for the award. See *Mahler*, 135 Wash.2d at 435, 957 P.2d 632; *Eagle Point Condo. Owners Ass'n v. Coy*, 102 Wash.App. 697, 715–16, 9 P.3d 898 (2000) (remanded because trial court “simply announced a number”). This is because the trial judge is “in the best position to determine which hours should be included in the lodestar calculation.” *Chuong Van Pham*, 159 Wash.2d at 540, 151 P.3d 976. Because the judge who entered the findings is no longer serving on the superior court, Farmers suggests that this court undertake the task of determining a reasonable fee. We conclude, however, that in this case a remand on the existing record is the better course of action because it will preserve to the trial court its traditional role of resolving disputed facts and exercising suitable discretion. As an appellate court, our responsibility is “to ensure that discretion is exercised on articulable grounds.” *Mahler*, 135 Wash.2d at 435, 957 P.2d 632. To that end, we reiterate from Washington cases the parameters within which the discretion of the trial court is to be exercised, and we identify the features of this *755 fee award where those parameters appear to have been exceeded.

Lodestar calculation

[16][17][18] ¶ 34 A determination of reasonable attorney fees begins with a calculation of the “lodestar,” which is the number of hours reasonably expended on the litigation multiplied by a reasonable hourly rate. *Mahler*, 135 Wash.2d at 433–34, 957 P.2d 632. A lodestar fee must comply with the ethical rules for attorneys, including the general rule that a lawyer shall not charge an unreasonable

fee. RPC 1.5; *Fetzer*, 122 Wash.2d at 149–50, 859 P.2d 1210. This consideration applies whether one's fee is being paid by a client or the opposing party. *Fetzer*, 122 Wash.2d at 156, 859 P.2d 1210.

[19][20] ¶ 35 The “lodestar” is only the starting point, and the fee thus calculated is not necessarily a “reasonable” fee. *Fetzer*, 122 Wash.2d at 151, 859 P.2d 1210. In assessing the reasonableness of a fee request, a “vital” consideration is “the size of the amount in dispute in relation to the fees requested.” *Fetzer*, 122 Wash.2d at 150, 859 P.2d 1210.

[21][22] ¶ 36 It is true that the court “will not overturn a large attorney fee award in civil litigation merely because the amount at stake in the case is small.” *Mahler*, 135 Wash.2d at 433, 957 P.2d 632. This cautionary observation should not, however, become a talisman for justifying an otherwise excessive award. In a mandatory arbitration case, where the sole objective of filing suit is to obtain compensatory damages for an individual plaintiff, the proportionality of the fee award to the amount at stake remains a vital consideration.

[23] ¶ 37 The jury awarded Berryman \$36,542 in damages. The lodestar of \$140,000 as determined by the trial court is almost four times as much as the jury's valuation of the case. A lodestar figure that “grossly exceeds” the amount in controversy “should suggest a downward adjustment” even where other subjective factors in the case might tend to imply an upward adjustment. *Fetzer*, 122 Wash.2d at 150, 859 P.2d 1210.

¶ 38 In *Fetzer*, our Supreme Court reversed an award of fees where “a total of 481.49 hours—the equivalent of almost 3 months of uninterrupted legal work by one attorney—was awarded, with no examination of the actual reasonableness of these hours.” *Fetzer*, 122 Wash.2d at 152, 859 P.2d 1210. The court found that the attorneys had failed to exercise “‘billing judgment’ ” and reduced the award to 70 hours. *Fetzer*, 122 Wash.2d at 156–57, 859 P.2d 1210, quoting *Hensley v. Eckerhart*, 461 U.S. 424, 437, 103 S.Ct. 1933, 1941, 76 L.Ed.2d 40

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(1983).

¶ 39 The attorneys in *Fetzer* demonstrated a lack of billing judgment when they fashioned a claim for over \$200,000 in attorney fees out of the simple facts of a “run-of-the-mill” commercial dispute over 120 vacuum cleaners worth less than \$20,000. *Fetzer*, 122 Wash.2d at 156, 859 P.2d 1210. Berryman's attorneys similarly demonstrated a lack of billing judgment when they fashioned a claim for almost \$292,000 in attorney fees out of a run-of-the-mill minor injury case. The case had previously been prepared for and taken through an arbitration, the fault of the uninsured drivers was conceded before trial, the witnesses gave ordinary testimony typical of such cases, and trial took three and a half days. The value of the case in terms of compensatory damages was between \$30,000 and \$40,000, as evidenced by the arbitrator's award of \$35,724, Berryman's settlement offer of \$30,000, and the jury verdict of \$36,542. It was a manifest abuse of discretion for the trial court to accept 468.55 hours as reasonable for this case.

[24][25][26] ¶ 40 The amount of time actually spent by a prevailing attorney is relevant, but not dispositive. *Nordstrom, Inc. v. Tampourlos*, 107 Wash.2d 735, 744, 733 P.2d 208 (1987). Particularly in cases where the law is settled, there is a “great hazard that the lawyers involved will spend undue amounts of time and unnecessary effort to present the case.” *Nordstrom*, 107 Wash.2d at 744, 733 P.2d 208. The lodestar must be limited to hours reasonably expended. The total hours an attorney has recorded for work in a case is to be discounted for hours spent on “unsuccessful claims, duplicated effort,*756 or otherwise unproductive time.” *Bowers v. Transamerica Title Ins. Co.*, 100 Wash.2d 581, 597, 675 P.2d 193(1983).

[27][28] ¶ 41 Duplicated effort includes overstaffing. The record of the first two days of trial reflects that Kang handled the motions in limine, the opening statement, and all of the plaintiffs' witnesses, while on the next two days Epstein cross-examined the defense witnesses and made the clos-

ing argument. The only overlap was that Kang and Epstein each conducted a portion of the voir dire on the first day. Yet the two of them each billed for all four days of trial. The two attorneys also billed for preparing for and attending the same depositions, reviewing the same documents, and engaging in the same pretrial preparation. This would be unreasonable if the client they were representing in litigation over a \$40,000 dispute was paying by the hour, and it is equally unreasonable when the bill is being paid by the opposing party.

[29] ¶ 42 The record in this case includes attorney fee awards that other superior court judges granted in three similar minor injury cases involving trial de novo after mandatory arbitration. In one of these, the trial judge disallowed the hours claimed by a second attorney, commenting, “While it is certainly helpful to have two attorneys in court, the defendant is not required to pay for a Cadillac approach to a Chevrolet case.”^{FN9} We endorse that observation. The number of hours deemed reasonable in that case was less than one-third of the hours deemed reasonable in this case. The trial court here abused its discretion by failing to address Farmers' objection that it was unreasonable to bill for two attorneys.

FN9. Clerk's Papers at 739 (*Robinson v. Kim*, No. 05-2-30841-9 SEA, 2007 WL 4471206 (King County Super. Ct., Wash. Mar. 22, 2007)).

[30][31] ¶ 43 It is also appropriate to discount for unproductive time. *Bowers*, 100 Wash.2d at 597, 600, 675 P.2d 193. By Farmers' count, Kang and Epstein recorded 43.1 hours for their attempt to obtain discovery of Farmers' claims files. This was an ordinary negligence claim, not a bad faith case. No justification is apparent for allowing recovery for time spent on a matter so unlikely to contribute to success in the case at hand.

¶ 44 Another category in dispute is the time related to excluding Dr. Tencer's testimony. The trial court should address Farmers' complaint that the at-

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torneys' combined billing of more than 80 hours in this category was excessive. How to deal with testimony such as Dr. Tencer typically provides is not a novel issue. Practice advisories exist on how to argue for the exclusion of such testimony.^{FN10}

FN10. See, e.g., Karen K. Koehler's and Michael D. Freeman's article, *Why crash test studies cannot provide a reliable or scientific basis for biomechanical expert opinion on injury thresholds*. 3 LMISTC § 61:1.

¶ 45 Another issue is the allegedly excessive time billed for preparing the witnesses. By Farmers' count, the attorneys billed a combined total of 97.4 hours for "client and witness preparation," they billed additional hours for "witness preparation" on trial days, and they billed an additional 33.5 hours for "preparation for trial" not otherwise detailed.^{FN11} Berryman responded that Farmers' count was not supported by the record because the entries in question that involve some kind of trial preparation also include other work.^{FN12}

FN11. Clerk's Papers at 818 (Opposition to Motion for Attorney Fees, Feb. 13, 2012).

FN12. Clerk's Papers at 880 (Plaintiff's Reply in Support of Motion for Award of Fees and Costs, Feb. 14, 2012).

[32][33] ¶ 46 The block billing entries tend to be obscure. For example, on November 3, 2011, Kang billed 11.7 hours for meeting with Berryman about trial preparation and also for drafting a reply brief in support of plaintiffs motions in limine.^{FN13} How many hours were devoted to meeting with Berryman, and how many to drafting a reply brief, is impossible to tell, but either way, the amount of time spent is questionable, particularly since Epstein billed 2.5 hours on the same day for witness preparation*757 of Berryman and her finance.^{FN14} The trial court must make an independent judgment about how much time is reasonably spent in "client and witness preparation" where all

but one of six witnesses had testified in the arbitration, and one of the expert witnesses testified by videotape. The court should keep in mind that the attorney's reasonable hourly rate encompasses the attorney's efficiency, or "ability to produce results in the minimum time." *Bowers*, 100 Wash.2d at 600, 675 P.2d 193.

FN13. Clerk's Papers at 703.

FN14. Clerk's Papers at 776.

¶ 47 The billing details discussed above are only some of the concerns Farmers raised below that the trial court failed to address. On remand, the trial court should conduct a careful review of the record and make its own independent determination of the number of hours to include in the lodestar.

[34] ¶ 48 A useful way for a trial court to determine a lodestar is to prepare a simple table that lists, for each attorney, the hours reasonably performed for particular tasks and the rate charged, which may vary with the type of work. *Bowers*, 100 Wash.2d at 597–98, 675 P.2d 193. Such a table would be helpful in this case to cut through the fog generated by block billing. Cf. *224 Westlake, LLC v. Enqstrom Props., LLC*, 169 Wash.App. 700, 740, 281 P.3d 693 (2012) (fee request did not "distinguish among the tasks accomplished during the hours claimed").

¶ 49 In short, the trial court's decision to include all the hours claimed in the lodestar does not rest on tenable grounds. The billing appears grossly inflated and it does not appear that the trial court gave any meaningful review to the concerns raised by Farmers' well-documented objections.

Multiplier

¶ 50 After calculating a lodestar amount of \$140,000, the trial court adjusted it upward using a multiplier of 2.0.

¶ 51 Berryman requested a multiplier based on the contingent nature of success. The contingency fee agreement that Berryman signed advised her

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that her alternative to the contingent fee arrangement was to pay \$300 per hour on an ongoing basis. Berryman understandably decided against paying by the hour, and instead agreed to pay counsel a percentage of recovery if there was one. She further agreed that if a court or arbitrator awarded attorney fees in an amount greater than the percentages established by the agreement, the amount so awarded would be the amount of compensation to the attorneys.^{FN15}

FN15. Clerk's Papers at 666–68.

¶ 52 The court found a multiplier of 2.0 was appropriate to reflect “the contingent nature of this case based on the substantial risks borne by Plaintiffs counsel in recovering no compensation or inadequate compensation to pay expenses and attorney's fees.”^{FN16} Farmers assigns error to the award of the multiplier.

FN16. Clerk's Papers at 905 (finding of fact 12 and 13).

[35] ¶ 53 In Washington, adjustments to the lodestar product are reserved for “rare” occasions. *Sanders v. State*, 169 Wash.2d 827, 869, 240 P.3d 120 (2010); *Mahler*, 135 Wash.2d at 434, 957 P.2d 632. The United States Supreme Court has concluded that enhancement for contingency under fee-shifting statutes is not permitted at all. *City of Burlington v. Dague*, 505 U.S. 557, 567, 112 S.Ct. 2638, 120 L.Ed.2d 449 (1992). In discussing *Dague*, our Supreme Court declined to prohibit contingency enhancements altogether. But our court retains the presumption that “the lodestar represents a reasonable fee.” *Chuong Van Pham*, 159 Wash.2d at 542, 151 P.3d 976. *Chuong Van Pham* was a case brought under the Washington Law Against Discrimination, chapter 49.60 RCW. In remanding the fee award, the court left the door open for a multiplier to be applied as an exception to the presumption because in antidiscrimination cases the law “places a premium on encouraging private enforcement and, as discussed above, the possibility of a multiplier works to encourage civil rights attorneys

to accept difficult cases.” *Chuong Van Pham*, 159 Wash.2d at 542, 151 P.3d 976. In such a case, it is possible that “the lodestar figure does not *758 adequately account for the high risk nature of a case.” *Chuong Van Pham*, 159 Wash.2d at 542, 151 P.3d 976.

[36][37][38] ¶ 54 The burden of justifying any deviation from the lodestar rests upon the party proposing it. Adjustments to the lodestar are considered under two broad categories: the contingent nature of success and the quality of work performed. *Bowers*, 100 Wash.2d at 598, 675 P.2d 193. The court may consider the factors listed in the Rules of Professional Conduct (RPC) 1.5(a), although these factors are in large part subsumed in the determination of a reasonable fee under the lodestar method. *Fetzer*, 122 Wash.2d at 150, 859 P.2d 1210; *Bowers*, 100 Wash.2d at 597, 675 P.2d 193.

¶ 55 To judge by published appellate opinions, our trial courts grant multipliers sparingly. The first case in which a fee multiplier is mentioned is *Wilkinson v. Smith*, 31 Wash.App. 1, 14, 639 P.2d 768, review denied, 97 Wash.2d 1023 (1982). The plaintiff prevailed in a claim brought under the Consumer Protection Act. The plaintiff's attorney claimed 482 hours at an hourly rate of \$50 and asked for a multiplier. The court reduced the hours, awarded a fee of \$15,000, and denied the request for a multiplier. This result was affirmed on appeal.

¶ 56 In the second case, a consumer protection issue was a small portion of the plaintiff's claim; a small award of attorney fees was affirmed on appeal, and so was a denial of a multiplier. *Nuttall v. Dowell*, 31 Wash.App. 98, 115, 639 P.2d 832 (unreasonable that counsel would seek not only the full amount of his fees for the entire litigation but also request to have it increased by a multiplier which “would impute to counsel an unwarranted measure of extraordinary skill”), review denied, 97 Wash.2d 1015 (1982).

¶ 57 Next came the landmark case of *Bowers*.

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The attorneys made a one-third contingent fee agreement with the plaintiffs. They prevailed in a consumer protection claim against an escrow agent for engaging in the unauthorized practice of law—a case that presented novel issues. Unless plaintiffs prevailed, their attorneys would receive no fee. *Bowers*, 100 Wash.2d at 600, 675 P.2d 193. The trial court doubled the lodestar of \$19,262 by adding 50 percent to reflect the contingent nature of success and 50 percent to recognize the high quality of the attorneys' work. *Bowers*, 100 Wash.2d at 594, 600–601, 675 P.2d 193.

¶ 58 The Supreme Court reversed and remanded the award with directions to calculate a lodestar figure that did not include time for duplicated work or otherwise unproductive time. The court allowed that the lodestar thus obtained could then be adjusted upward to reflect the risk the attorneys assumed at the outset that the litigation would be unsuccessful and no fee would be obtained. *Bowers*, at 598–99, 601, 675 P.2d 193. The appropriate incremental factor, or multiplier, is determined “by reference to the chances of success in the litigation.” *Bowers*, 100 Wash.2d at 601, 675 P.2d 193. But no adjustment was to be made for the quality of work. *Bowers*, 100 Wash.2d at 601, 675 P.2d 193. This is because “in virtually every case the quality of work will be reflected in the reasonable hourly rate.” *Bowers*, 100 Wash.2d at 599, 675 P.2d 193.

¶ 59 Since *Bowers* in 1983, there have been roughly forty published appellate cases where the facts show a request for a multiplier was made at the trial court level. See Appendix attached to this opinion, at A. True to *Bowers*, none of these cases have affirmed multipliers granted solely for the outstanding quality of the work. The recurring question has been whether the business risk inherent in taking a contingent fee case justifies enhancing the lodestar.

¶ 60 Most often, trial courts have been affirmed in their exercise of discretion, whether they granted or denied a request for a multiplier, but there are a

number of cases where the trial court's decision was not sustained on appeal. See Appendix at B.

[39][40] ¶ 61 In determining the amount of an award, the court must consider the purpose of the statute allowing for attorney fees. *Fetzer*, 122 Wash.2d at 149, 859 P.2d 1210; *Brand v. Dep't of Labor & Indus.*, 139 Wash.2d 659, 667, 989 P.2d 1111 (1999). A statute's mandate for liberal construction includes a liberal construction of the statute's provision for an award of reasonable attorney *759 fees. *Progressive Animal Welfare Soc'y v. Univ. of Wash.*, 114 Wash.2d 677, 683, 790 P.2d 604 (1990); *Eagle Point Condo. Owners*, 102 Wash.App. at 713, 9 P.3d 898; *Brand*, 139 Wash.2d at 668, 989 P.2d 1111. Most of the cases in which multipliers have been considered were brought under remedial statutes with fee-shifting provisions designed to further the statutory purposes. See Appendix at C.

¶ 62 Multipliers have been considered in six mandatory arbitration cases brought under RCW 7.06.050, a statute that does not contain a mandate for liberal construction. See Appendix at D. The published cases do not provide clear guidance for a case like this one.

[41] ¶ 63 Thus, the present case brings us to a crossroads of sorts. Whereas the Supreme Court has cautioned that multipliers should be reserved for rare instances, the argument Berryman's attorneys presented to the trial court suggests that multipliers should always be awarded when attorneys take small injury cases to mandatory arbitration on a contingent fee agreement and the result at trial de novo does not improve the defendant's position. Multipliers are necessary, the argument goes, to ensure that aggressive defense tactics used by insurance companies to drive up costs will not deter attorneys from representing clients who have minor soft tissue injuries. Berryman's motion for an award of fees referred to “the systemic claims abuses engaged in by Farmers to deter plaintiffs' lawyers from taking on cases of this nature due to the amount of risk and work involved vs. the likely be-

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nefits.”^{FN17}

FN17. Clerk's Papers at 648.

¶ 64 The trial court found the argument persuasive. The court entered the following findings and conclusions proposed by Berryman's attorneys:

This Court has considered the facts set forth in RPC 1.5(a) when determining a reasonable attorney's fee, including: (a) the time and effort required; (b) the terms of the fee agreement and whether the fee is contingent; (c) whether the work will preclude acceptance of other cases by the lawyer; (d) the fee customarily charged for similar work or similar cases; (e) the results obtained; and (f) the lawyers' experience, reputation, and ability. [Finding of Fact 11].

... The Court also finds that the Lodestar should be adjusted upwards to reflect the contingent nature of this case based on the substantial risks borne by Plaintiff's counsel in recovering no compensation or inadequate compensation to pay expenses and attorney's fees. [Finding of Fact 12].

....

... The Court further concludes as a matter of law that under the factors enumerated in *Bowers v. Transamerica Title Ins.*, 100 Wash.2d 581, 597–602 [675 P.2d 193] (1983), and all the factors provided by Plaintiff in her motion and the supporting declarations as well as considerations of resolving Court congestion, a Lodestar multiplier of 2.0 is appropriate here. [Conclusion of Law 5]^[FN18]

FN18. Clerk's Papers at 904–96.

¶ 65 The trial court was not blazing a new path. The exhibits submitted in support of the fee award include documents from three unappealed mandatory arbitration cases in King County Superior Court with virtually identical findings of fact and conclu-

sions of law to support the award of multipliers.^{FN19}

FN19. In the first, *Robinson v. Kim*, No. 05–2–30841–9 SEA, 2007 WL 4471206 (King County Super. Ct., Wash. Mar. 22, 2007), the trial court awarded a multiplier of 2.0 for a total attorney fee award of \$100,450 (137.6 hours times hourly rate of \$350, plus hours spent postverdict):

This case involved soft tissue injuries caused by a motor vehicle collision. Evidence presented by the Plaintiff suggests that these cases are costly to litigate in comparison to the recovery in many such cases and that the defense vigorously defends such cases, causing many lawyers to be reluctant to accept such cases. [Finding of Fact 13]

....

... The lodestar fee for the attorney time spent through verdict should be adjusted upward by a multiple of 2.0, due to the undesirability of this case, the fact that the case was handled on a contingency basis by Plaintiff's counsel, the risks to Plaintiff's counsel that no fee would be earned if a verdict had been returned for the amount requested by defense counsel, the risks to Plaintiff's counsel in advancing over \$8,000 in costs to take the case through trial, the fact that working on this case prevented Plaintiff's counsel from working on other cases, and the reputation of Plaintiff's counsel. [Conclusions of Law 5]

Clerk's Papers at 739–40.

In the second, *Brown v. Beery*, No. 06–2–12479–1 KNT (King County Super. Ct., Wash. Sept. 10, 2007), the trial court awarded a multiplier of 2.0 for a

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total attorney fee award of \$125,157 (200 hours times hourly rate of \$300, plus hours spent postverdict):

This case involved “soft tissue” injuries caused by a motor vehicle collision. This court's experience, as well as evidence presented by Plaintiff, suggests that these cases are inherently costly and risky to litigate particularly when compared to the anticipated recovery in many such cases and that defendants, through their automobile insurance carriers, often vigorously defend such cases, causing many lawyers to decline accepting taking these cases or to decline taking these cases to trial. [Finding of Fact 24].

....

... An upward adjustment ... is reasonable and appropriate in this case given the court's consideration of the factors set forth in RPC 1[.5] (a) ... and the substantial risk assumed by plaintiff's lawyers by accepting and trying this case on contingency ...

... because of the increased risk borne by the plaintiff and her counsel of recovering either no compensation or inadequate compensation to pay for trial expenses and attorney fees for time spent pursuing the case to trial ...

... [and] because of the amount of time spent by plaintiff's counsel in this case at the exclusion of other more profitable and less risky cases in counsel's contingency law practice. [Conclusions of Law 5–7]

Clerk's Papers at 750–52.

In the third, *Hagen v. Hilstad*, 05–2–37298–2 SEA (King County Su-

per. Ct., Wash. Jan.24, 2007), the trial court, presided over by the same judge as in this case, awarded a multiplier of 1.5 (50 percent upward adjustment) for a total attorney fee award of \$91,800 (204 hours times an hourly rate of \$300):

An upward contingency adjustment to the Lodestar amount is reasonable and appropriate in this case given the results obtained, the court's consideration of the factors set forth in RPC 1[.5](a), the results obtained, the skill and experience of plaintiff's counsel, the existence of a contingency fee agreement, and the increased risk assumed by plaintiff and her attorney by trying this case on contingency ...

... [and] because of the increased risk borne by the plaintiff and her counsel of recovering either no compensation or inadequate compensation to pay for trial expenses and attorney fees for time spent pursuing the case to trial. [Conclusions of Law 5 and 6]

Clerk's Papers at 732.

*760 ¶ 66 When the granting of a multiplier becomes routine, it undermines our Supreme Court's repeated statement that adjustments to the lodestar should be rare. When some judges but not others will grant a multiplier in a mandatory arbitration case solely because the plaintiff's attorney had a contingent fee agreement and the defendant's attorney is provided by an insurance company, it raises concern about arbitrariness in the setting of fees. *See Dague*, 505 U.S. at 566–67, 112 S.Ct. 2638. Because affirming the trial court's rationale for awarding a multiplier in this case will likely lead to multipliers being routinely granted in all such cases, we must consider whether the rationale is legally sound.

[42][43] ¶ 67 The mandatory arbitration statute

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makes arbitration available for damage cases where the amount in controversy is relatively small. “Mandatory arbitration is intended to provide a relatively expedient procedure to resolve claims where the plaintiff is willing to limit the amount claimed.” *Williams v. Tilaye*, 174 Wash.2d 57, 63, 272 P.3d 235 (2012).^{FN20} The primary goal of mandatory arbitration “is to reduce congestion in the courts and delays in hearing cases.” *Hudson v. Hapner*, 170 Wash.2d 22, 30, 239 P.3d 579 (2010).

FN20. Mandatory arbitration originating in superior court is not necessarily the only forum available to a plaintiff who has suffered minor injuries in a car accident. District courts can hear low damage cases, and electing binding private arbitration may be a choice under the insurance contract, as Farmers contended it was in this case. See Clerk's Papers at 817 (Farmers' Opposition to Motion for Attorney Fees at 6).

[44][45][46][47] ¶ 68 The attorney fee award required by the mandatory arbitration statute is not intended to put a premium on private litigation of small personal injury claims. Its purpose “is to discourage meritless appeals of arbitration awards, to reduce delay in hearing civil cases, and to relieve court congestion.” *Yoon v. Keeling*, 91 Wash.App. 302, 305, 956 P.2d 1116 (1998). The statute carries out this intent by making it financially risky to request a trial de novo. The statute establishes a fee-shifting mechanism for cases that otherwise would be governed by the American rule requiring each party to bear its own fees and costs. Under *761 RCW 7.06.060, only the party requesting the trial de novo is at risk of paying the other party's attorney fees. The party requesting the trial de novo must improve its position or pay its opponent's attorney fees. RCW 7.06.060(1). “By this mechanism, the nonappealing party is compensated for having been put through a useless appeal and the attorney fees operate as a disincentive or penalty for a party that pursues a meritless appeal. The penalty

can be substantial.” *Williams*, 174 Wash.2d at 64, 272 P.3d 235. Farmers could have limited its loss in this case to as little as \$30,000 by accepting Berryman's offer of compromise. By risking trial de novo and failing to improve its position, Farmers will now have to pay Berryman's attorney fees on top of the verdict, a substantial penalty.

¶ 69 In the opinion of Berryman's attorneys, the penalty prescribed by the statute is not substantial enough unless a multiplier is granted. Kang declared that “a lot of these cases result in either a zero recovery or a small recovery, which essentially results in the advanced costs not being repaid ... and the plaintiffs' attorneys ultimately have to swallow the loss of the advanced costs.”^{FN21} The motion for an award of fees urged the trial court “to send a message to Farmers and other carriers who conduct themselves similarly that when they gamble on matters such as this one, and lose, they will not get off easily.”^{FN22}

FN21. Clerk's Papers at 659 (Declaration of Patrick J. Kang).

FN22. Clerk's Papers at 648 (Motion for Award of Fees and Costs, Feb. 6, 2012)

¶ 70 Berryman's attorneys submitted declarations from four other personal injury lawyers to support their fee request. The common theme is that insurance companies are bringing meritless appeals from MAR arbitration awards. For example, according to attorney Thomas Bierlein, the conduct of insurance companies creates an “access to justice” problem because carriers use “scorch earth litigation tactics.” He recommended doubling the lodestar to compensate the attorneys for the risk of taking the case on contingency. Attorney Scott Blair called the multiplier a “critical device in leveling the playing field and sending a strong message” to carriers who flood the courts “with cases that really should be resolved in the claims phase.” He too recommended doubling the lodestar. Attorney Brad Moore said, “it is difficult to justify taking on a case like this if I know it is likely going to trial be-

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cause of juror attitudes about minor property damage and soft tissue injuries.” He also declared that “the only way that everyone can have equal access to the courts without worrying about the economic barriers being placed in their way is to make it economically painful enough for the carriers like Farmers who choose to pursue this approach.” Attorney Brad Fulton recommended a multiplier of 2.0 because “Farmers would rather litigate cases than attempt to make a reasonable settlement offer.” He declared that Farmers’ “cynical strategy” seems to be “to drag plaintiffs through the most protracted and expensive process possible to discourage claims and punish claimants.” He asserted that Farmers and other insurers “have decided, systematically and as part of a company policy, to abuse the court system and processes in this fashion, and it will continue until judges begin to make these practices not pay off.” All four expressed the opinion that the total of 468.55 hours Kang and Epstein claimed was entirely reasonable.

¶ 71 The argument that multipliers must be routinely granted to deter insurance companies from requesting trials de novo is unpersuasive for several reasons. First, the legislature has already defined the risk that any party assumes by requesting a trial de novo. If the risk of having to pay an unmultiplied award of attorney fees is not enough of a penalty to achieve the statutory purposes of discouraging meritless appeals and relieving court congestion, the problem inheres in the statute as presently designed and should be solved by legislative action, not by courts imposing unlegislated penalties.

¶ 72 Second, routinely handing out multipliers in trial de novo cases assigns disproportionate value to litigation of minor cases. *Berryman* experienced a private injury. There is no statute declaring that personal injury claims in general, or claims for minor soft tissue injuries in particular, serve public *762 policy goals so important that private attorneys must be given incentives to bring them. In this respect, the purpose of the fee-shifting provision in

the mandatory arbitration statute is different from the purpose of fee-shifting provisions in remedial statutes. For example, when litigation under the Consumer Protection Act produces protection for everyone who might in the future be injured by a specific violation, then it follows that the reasonableness of the attorney’s fee should be governed by substantially more than the import of the case to the plaintiff alone. *Connelly v. Puget Sound Collections, Inc.*, 16 Wash.App. 62, 65, 553 P.2d 1354 (1976). Similarly, in cases brought under the Washington Law Against Discrimination, the prospect of an upward adjustment in a contingency case is recognized as “an important tool in encouraging litigation.” *Wash. State Comm’n Access Project v. Regal Cinemas, Inc.*, 173 Wash.App. 174, 221, 293 P.3d 413, review denied, 178 Wash.2d 1010, 308 P.3d 643 (2013). Discrimination “is not just a private injury which may be compensated by money damages.” *Martinez v. City of Tacoma*, 81 Wash.App. 228, 241, 914 P.2d 86, review denied, 130 Wash.2d 1010, 928 P.2d 415 (1996). The law “places a premium on encouraging private enforcement” of antidiscrimination law. *Chuong Van Pham*, 159 Wash.2d at 542, 151 P.3d 976. The value in advancing civil rights cases is not limited to pecuniary considerations, and so an award of fees should not depend on obtaining substantial financial relief for the plaintiff. *Perry v. Costco Wholesale, Inc.*, 123 Wash.App. 783, 808–09, 98 P.3d 1264(2004).

¶ 73 Many plaintiffs have brought risky contingent-fee cases under remedial statutes instilled with public interest, have endured years of litigation and gone through lengthy and complex trials against aggressive and well-funded opponents, and yet their attorneys have not been granted multipliers. In cases where multipliers have been awarded, the multiplier has almost never exceeded 1.5. If the mandatory arbitration class of contingent fee plaintiffs must receive multipliers as a matter of law, then fairness dictates that all other contingent fee plaintiffs who face determined opposition should receive the same treatment. Again, this res-

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ult would run counter to the Supreme Court's statements that adjustments to the lodestar should be rare.

¶ 74 Third, the argument of Berryman's attorneys asks this court to assume many things about insurance companies that are documented in the record only by boilerplate declarations. Are all insurance company requests for a trial de novo meritless and abusive of the judicial system? If so, the trial court can impose appropriate sanctions under CR 11 or RCW 4.84.185 (frivolous actions or defense). Do insurance companies insist on a trial de novo because juries are more likely than arbitrators to be suspicious of claims for soft tissue injuries? If so, are the juries necessarily wrong? An insurance company can hardly be faulted for weighing the risk of a possible award of attorney fees against the possibility of having to pay nothing at all.

¶ 75 Fourth, it is well established that a multiplier should be denied where the hourly rate underlying the lodestar fee "comprehends an allowance for the contingent nature of the availability of fees." *Bowers*, 100 Wash.2d at 599, 675 P.2d 193; see *Ross v. State Farm*, 82 Wash.App. 787, 800, 919 P.2d 1268 (1996), *rev'd on other grounds*, 132 Wash.2d 507, 940 P.2d 252 (1997). To be sure, establishing an attorney's reasonable hourly rate can be challenging when the attorney has a personal injury practice in which most or all cases are handled on a contingent fee basis. In this case, Kang declared that \$300 per hour was his "customary" rate, and Epstein declared that \$300 per hour was "warranted" by the skill level involved, the size of the award, his reputation, and the undesirability of the case. They submitted declarations by other attorneys that \$300 per hour was a reasonable hourly rate. Farmers argued that \$300 was excessive given the simple nature of the case, the brevity of the trial, and the limited issues and witnesses. Farmers submitted a declaration that defense attorneys who charge by the hour would typically charge \$150 to \$200 for handling this type of case.

¶ 76 A rate of \$300 per hour is not outside the

range of rates charged in the Seattle area by moderately experienced and efficient *763 attorneys who work on an hourly basis. The issue that deserves closer examination, however, is whether the claimed rate of \$300 per hour already had the ups and downs of contingent fee practice built into it. As the United States Supreme Court explained in *Dague*, an attorney operating on a contingency-fee basis "pools the risks presented by his various cases: cases that turn out to be successful pay for the time he gambled on those that did not." *Dague*, 505 U.S. at 565, 112 S.Ct. 2638. As a general rule, courts do not have an obligation to protect attorneys who have taken the risk that a contingent fee case will end in a defense verdict with no reimbursement for advanced costs.

¶ 77 Under their fee agreement with Berryman, her attorneys would earn a fee of one-third for an early settlement without the need for filing suit or arbitration, 40 percent for a recovery at arbitration or the trial court level, and 50 percent in the event of an appeal. Berryman's attorneys were informed by their research into reports of jury verdicts that "most plaintiffs in minor impact soft tissue cases receive either a defense verdict or nominal damages." ^{FN23} Berryman had certified her damages were below \$50,000. If the case did not settle early and instead required her attorneys to put in more than 66 hours to recover damages for Berryman at arbitration or trial, they would have earned less than \$300 per hour even if they avoided a defense verdict and achieved a top award of \$50,000. ($\$50,000 \times .4 / 300 = 66.66$.) In other words, the fee agreement itself indicates that they were willing to work for less than \$300 per hour. Our calculation includes many variables, but it illustrates the possibility that the hourly rate of \$300 the trial court used to determine the lodestar was not the attorneys' established rate for billing clients who pay by the hour, or even their baseline expectation for achieving recovery in a contingent fee case. Rather it may be the rate that will allow them to make up for time they devote to less successful contingent-fee cases. If so, the lodestar of \$300 per hour times

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a reasonable number of hours already accounts for the risks inherent in taking Berryman's case. This is another reason for concluding a multiplier was not warranted. The risks the attorneys complain of (the extra hours and costs required by Farmers' request for trial de novo, the possibility of Dr. Tencer's testimony being admitted) were generic. Overcoming these risks did not require skill or endurance beyond what is normally to be expected in a personal injury case.

FN23. Clerk's Papers at 761 (Declaration of Jason Epstein).

[48] ¶ 78 In short, we reject the argument that a contingency enhancement is justified as matter of law after a trial de novo that does not improve the defendant's position. While trial courts must retain the discretion to award multipliers in exceptional cases, nothing in the record of the present case justifies a multiplier.

[49][50][51] ¶ 79 To summarize: Under *Mahler*, meaningful findings and conclusions must be entered to explain an award of attorney fees. Under *Bowers*, the trial court must make an independent evaluation of the reasonableness of the fees claimed and discount for unproductive time. Under *Fetzer*, when an attorney fails to use billing judgment and instead submits a grossly inflated fee request for handling a small case, the court may consider a downward adjustment. Under *Chuong Van Pham*, occasionally a trial court will be justified in making an upward adjustment to account for risk, particularly in cases brought to enforce important public policies that government agencies lack the time, money, or ability to pursue. Presumptively, however, the lodestar represents a reasonable fee. A party who seeks an upward adjustment bears the burden of proving it is warranted by arguments rooted in the record, not in rhetoric.

Attorney Fees on Appeal

¶ 80 Berryman requests an award of attorney fees on appeal under MAR 7.3, which states, "The court shall assess costs and reasonable attorney fees

against a party who appeals the award and fails to improve the party's position on the trial de novo." Because Farmers failed to improve its position as measured against Berryman's offer of compromise, Berryman is entitled to a modest*764 award of attorney fees and costs on appeal for the portion of the appeal concerned with preserving the verdict, subject to compliance with RAP 18.1(d). No fee shall be awarded for defending the fee award.

¶ 81 The judgment on the jury verdict is affirmed. The award of attorney fees and costs is reversed and remanded for reconsideration on the existing record, consistent with this opinion.

WE CONCUR: SPEARMAN, A.C.J. and APPELWICK, J.

APPENDIX

A. List of Cases

1986–1993

Nast v. Michels, 107 Wash.2d 300, 302, 730 P.2d 54 (1986); *Travis v. Wash. Horse Breeders Ass'n, Inc.*, 111 Wash.2d 396, 412–13, 759 P.2d 418 (1988); *Evergreen Int'l Inc. v. Am. Cas. Co.*, 52 Wash.App. 548, 553, 761 P.2d 964 (1988); *Styrk v. Cornerstone Invs., Inc.*, 61 Wash.App. 463, 472–74, 810 P.2d 1366 (1991), *review denied*, 117 Wash.2d 1020, 818 P.2d 1098 (1991); *Vogt v. Seattle-First Nat'l Bank*, 117 Wash.2d 541, 547, 817 P.2d 1364 (1991); *Xieng v. Peoples Nat'l Bank of Wash.*, 63 Wash.App. 572, 586–87, 821 P.2d 520 (1991), *aff'd*, 120 Wash.2d 512, 844 P.2d 389 (1993); *Burnside v. Simpson Paper Co.*, 66 Wash.App. 510, 532–33, 832 P.2d 537 (1992), *aff'd*, 123 Wash.2d 93, 864 P.2d 937 (1994); *Wash. State Physicians Ins. Exch. & Ass'n v. Fisons Corp.*, 122 Wash.2d 299, 335–36, 858 P.2d 1054 (1993).

1994–1999

Sing v. John L. Scott, Inc., 83 Wash.App. 55, 74–75, 920 P.2d 589 (1996), *rev'd*, 134 Wash.2d 24, 34, 948 P.2d 816 (1997); *Ross v. State Farm Mut. Auto. Ins. Co.*, 82 Wash.App. 787, 800, 919 P.2d 1268 (1996), *rev'd*, 132 Wash.2d 507, 940

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P.2d 252 (1997); *McGreevy v. Or. Mut. Ins. Co.*, 90 Wash.App. 283, 294–95, 951 P.2d 798 (1998); *Brand v. Dep't. of Labor & Indus.*, 91 Wash.App. 280, 286, 297, 959 P.2d 133 (1998), *rev'd*, 139 Wash.2d 659, 664 n. 3, 989 P.2d 1111 (1999); *Seattle–First Nat'l Bank v. Wash. Ins. Guar. Ass'n*, 94 Wash.App. 744, 750, 763, 972 P.2d 1282 (1999); *Mike's Painting, Inc. v. Carter Welsh, Inc.*, 95 Wash.App. 64, 69–70, 975 P.2d 532 (1999); *Steele v. Lundgren*, 96 Wash.App. 773, 781, 982 P.2d 619 (1999). *review denied*, 139 Wash.2d 1026, 994 P.2d 846 (2000).

2000–2003

Henningsen v. Worldcom, Inc., 102 Wash.App. 828, 847–48, 9 P.3d 948 (2000); *Olivine Corp. v. United Capitol Ins. Co.*, 105 Wash.App. 194, 202–04, 19 P.3d 1089 (2001), *rev'd in part*, 147 Wash.2d 148, 52 P.3d 494 (2002), *dismissed after remand*, 122 Wash.App. 374, 92 P.3d 273 (2004); *Ethridge v. Hwang*, 105 Wash.App. 447, 461–62, 20 P.3d 958 (2001); *Somsak v. Criton Technologies/Heath Tecna, Inc.*, 113 Wash.App. 84, 98–99, 52 P.3d 43, 63 P.3d 800 (2002); *Boeing Co. v. Heidy*, 147 Wash.2d 78, 90–91, 51 P.3d 793 (2002); *Smith v. Behr Process Corp.*, 113 Wash.App. 306, 342–43, 54 P.3d 665 (2002); *Carlson v. Lake Chelan Cmty. Hosp.*, 116 Wash.App. 718, 728–29, 741–43, 75 P.3d 533 (2003), *review dismissed*, 150 Wash.2d 1017, 81 P.3d 119 (2004).

2004–2006

Alvarez v. Banach, 120 Wash.App. 93, 96–97, 84 P.3d 278 (2004); *rev'd*, 153 Wash.2d 834, 840, 109 P.3d 402 (2005); *Perry v. Costco Wholesale, Inc.*, 123 Wash.App. 783, 808–09, 98 P.3d 1264 (2004); *Mayer v. Sto Indus., Inc.*, 123 Wash.App. 443, 454, 460–61, 98 P.3d 116 (2004), *aff'd in part, rev'd in part*, 156 Wash.2d 677, 695, 132 P.3d 115 (2006); *Faraj v. Chulisie*, 125 Wash.App. 536, 551, 105 P.3d 36 (2004); *Tribble v. Allstate Prop. & Cas. Ins. Co.*, 134 Wash.App. 163, 171–73, 139 P.3d 373 (2006); *Banuelos v. TSA Wash., Inc.*, 134 Wash.App. 607, 615–17, 141 P.3d 652 (2006)

2007–2010

Chuong Van Pham v. City of Seattle, 159 Wash.2d 527, 541–44, 151 P.3d 976 (2007); *Bostain v. Food Exp., Inc.*, 159 Wash.2d 700, 722, 153 P.3d 846, *cert. denied*, 552 U.S. 1040, 128 S.Ct. 661, 169 L.Ed.2d 512 (2007); *Morgan v. Kingen*, 141 Wash.App. 143, 169 P.3d 487 (2007), *aff'd*, *765166 Wash.2d 526, 540, 210 P.3d 995 (2009); *Bloor v. Fritz*, 143 Wash.App. 718, 750–53, 180 P.3d 805 (2008); *Broyles v. Thurston County*, 147 Wash.App. 409, 446–53, 195 P.3d 985 (2008); *Durand v. HIMC Corp.*, 151 Wash.App. 818, 823, 827, 214 P.3d 189 (2009), *review denied*, 168 Wash.2d 1020, 231 P.3d 164 (2010); *Sanders v. State*, 169 Wash.2d 827, 869, 240 P.3d 120 (2010); *Collins v. Clark County Fire Dist. No. 5*, 155 Wash.App. 48, 101–02, 231 P.3d 1211 (2010).

2012–present

Lassek v. Jenbere, 169 Wash.App. 318, 320, 279 P.3d 969. *review denied*, 175 Wash.2d 1028, 291 P.3d 254 (2012); *Fiore v. PPG Indus., Inc.*, 169 Wash.App. 325, 355–58, 279 P.3d 972, *review denied*, 175 Wash.2d 1027, 291 P.3d 254 (2012); *224 Westlake, LLC v. Engstrom Props., LLC*, 169 Wash.App. 700, 737–39, 281 P.3d 693 (2012); *Deep Water Brewing, LLC v. Fairway Res., Ltd.*, 170 Wash.App. 1, 10–11, 282 P.3d 146 (2012); *Wash. State Comm'n Access Project v. Regal Cinemas, Inc.*, 173 Wash.App. 174, 221–22, 293 P.3d 413 (2013). *review denied*, 178 Wash.2d 1010, 308 P.3d 643 (2013); *Collings v. City First Mortg. Servs., LLC*, 175 Wash.App. 589, 608–10, 308 P.3d 692 (2013); *Wright v. State*, No. 42647–1–11, 2013 WL 4824373 (Wash.Ct.App. Sept.10, 2013); and *Gautam v. Hicks*, — Wash.App. —, 310 P.3d 862 (2013).

B. Affirmance and Reversal

¶ 82 In fourteen cases, the appellate court affirmed where the trial court considered but rejected a request for a multiplier: *Evergreen Int'l*, *Styrk*, *Xieng*, *Seattle–First Nat'l Bank*, *Mike's Painting*, *Steele*, *Boeing*, *Faraj*, *Morgan*, *Collins*, *Sanders*, and *Deep Water Brewing*. In *Ross*, the request for a multiplier was denied at the trial level and ulti-

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mately there was no award of fees at all. In *Alvarez*, it appears the outcome was to reinstate the trial court's decision, in which a multiplier was denied.

¶ 83 In fourteen cases, the appellate court affirmed where the trial court granted a request for a multiplier: *Burnside* (multiplier of 1.3), *Fisons* (1.5), *Olivine* (1.5), *Ethridge* (1.25), *Somsak* (1.5), *Smith* (1.5 up to dispositive ruling), *Carlson* (1.5); *Mayer* (1.57); *Banuelos* (1.5 up to summary judgment), *Bloor* (1.2), *Broyles* (1.5), *Durand* (1.5), *Wash. State Commc'n Access Project* (1.5), and *Collings* (1.2). In *Tribble*, the trial court granted a 1.5 multiplier, and the case was remanded for the court to determine if the multiplier should be altered in view of appellate reduction of the damage award.

¶ 84 However, there are a number of cases where the trial court's decision to grant or deny a multiplier was not sustained on appeal. In four cases, the trial court's decision to grant a multiplier was reversed, at least in part: *Travis* (1.5) (fees were not truly contingent), *McGreevy* (court awarded contingent fee of \$145,000 instead of lodestar of \$45,620), *Westlake* (3.0) (fees not truly contingent; no statutory provision encouraging the litigation), and *Fiore* (.25).

¶ 85 In three cases, the trial court's denial of a multiplier was reversed because the stated reason for denying one was irrelevant: *Perry* (lack of proportionality not a good reason in civil rights case), *Chuong Van Pham* (plaintiff's proof problems irrelevant to premium for risk), and *Bostain* (existence of bona fide dispute in a wage case and unsettled nature of the law do not justify refusing a multiplier).

¶ 86 In five cases, the appellate court found there was no basis for an award of fees and the multiplier disappeared along with the rest of the fee award: *Nast*, *Sing* (1.5), *Lassek* (2.0), *Wright* (2.0), and *Gautam* (1.5). In some cases, the outcome was uncertain because although the trial court granted a multiplier, the case was remanded to have more

specific findings entered or for some other reason: *Brand* (1.5), *Henningsen* (1.25), and *Olivine*.

C. Fee Shifting Statutes

¶ 87 Most of the cases in which multipliers were considered have been cases brought under liberally construed remedial statutes with fee-shifting provisions designed to further the statutory purposes. In the majority of these cases, the plaintiffs ended up with a multiplier.

*766 ¶ 88 Thirteen cases were brought under the Consumer Protection Act: *Travis*, *Evergreen Int'l*, *Styrk*, *Vogt*, *Fisons*, *Sing*, *Ethridge*, *Smith*, *Carlson*, *Mayer*, *Banuelos*, *Bloor*, and *Collings*. Eight of these ended up with multipliers; *Travis*, *Evergreen Int'l*, *Styrk* and *Sing* did not. In *Vogt*, the ultimate outcome of the request for a multiplier is unclear because there was a remand.

¶ 89 Ten cases were brought under the Washington Law Against Discrimination: *Xieng*, *Burnside*, *Steele*, *Henningsen*, *Carlson*, *Perry*, *Chuong Van Pham*, *Broyles*, *Collins*, and *Wash. State Comm. Access Project*. Seven ended up with multipliers affirmed, or at least the possibility of a multiplier being awarded on remand. *Xieng*, *Steele*, and *Collins* did not get multipliers.

¶ 90 Four cases were for wage claims: *Morgan*, *Bostain*, *Durand*, and *Fiore*. Plaintiffs in the first three received a multiplier; the plaintiff in *Fiore* did not.

¶ 91 Three cases involved an industrial insurance claim; a multiplier was approved in *Somsak* but denied in *Boeing*; the outcome of the request was left unclear in *Brand*.

¶ 92 Three cases—*Nast*, *Sanders*, and *Wright*—involved the Public Records Act; none received a multiplier.

¶ 93 Relatively few cases involved a private contractual dispute; none of the prevailing parties ended up with a multiplier. In *Mike's Painting* and *Deep Water Brewing*, the trial court's decision not

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to grant a multiplier was affirmed. In *Westlake*, the multiplier granted by the trial court was reversed. Three cases included in this category are *Ross. McGreevy*, and *Olivine*, where the fee award was based on *Olympic S.S.* In *Olivine*, the trial court awarded a multiplier but further proceedings made it unlikely the fee award was ever collected.

D. Mandatory Arbitration Cases

¶ 94 In *Alvarez* and *Faraj*, the trial courts denied a multiplier; that result did not change on appeal. In *Lassek* and *Gautam*, the trial courts awarded multipliers of 2.0 and 1.5 respectively, but in each case the entire award was reversed on appeal on the ground that the appealing party had improved his position and thus did not need to pay the other party's attorney fees. In *Fiore*, the court reversed the multiplier awarded by the trial court in a wage claim litigated in a mandatory arbitration.

¶ 95 In *Tribble*, the arbitrator awarded \$35,000.00; the jury awarded \$373,542.50 in a four-day trial de novo. The trial court established an attorney fee lodestar based on Tribble's uncontested attorney fees of \$27,000.00 and then granted a multiplier of 1.5 for a total fee award of \$40,500.00. This court reversed the damage award and remanded for a reduction to \$50,000.00, the policy limits for the underinsured motorist coverage in question. We held it was proper for the court to consider the contingent nature of the case, but the trial court had also based the multiplier in part on the result obtained. The fee award was remanded for reconsideration in view of the significant reduction of the damage award.

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