

RECEIVED
SUPREME COURT
STATE OF WASHINGTON
Mar 18, 2015, 3:16 pm
BY RONALD R. CARPENTER
CLERK

Supreme Court Case No. 91469-9
(Court of Appeals, Division One, Case No. 70414-1-1)

E QRF
RECEIVED BY E-MAIL

SUPREME COURT
OF THE STATE OF WASHINGTON

REED TAYLOR,

Respondent,

v.

SCOTT BELL and JANE DOE BELL, and their marital community;
FRANK TAYLOR and JANE DOE TAYLOR, and their marital
community; CAIRNCROSS & HEMPELMANN, a Professional Service
Corporation,

Petitioners.

**RESPONDENT REED TAYLOR'S
ANSWER TO PETITION FOR REVIEW**

Roderick C. Bond, WSBA No. 32172
Roderick Bond Law Office, PLLC
601 108th Ave., Suite 1900
Bellevue, Washington 98004
Tel: (425) 591-6903
Email: rod@roderickbond.com
Attorney for Respondent Reed Taylor



ORIGINAL

TABLE OF CONTENTS

I. INTRODUCTION1

II. RESPONSE TO STATEMENT OF THE CASE.....2

III. ARGUMENT WHY REVIEW SHOULD BE DENIED4

A. The Court of Appeals’ Decision Is Fully Consistent with the Policy Considerations Required for Judicial Estoppel in Washington.....5

B. The Court of Appeals Correctly Determined that the Prior Court Must Accept a Prior Alleged Inconsistent Position as a Precondition to the Application of Judicial Estoppel in Washington.....6

C. It Is Well-Settled that the Second Core Element Requires an Alleged Inconsistent Position to Be Accepted as a Precondition of the Application of Judicial Estoppel.....9

D. Assuming this Court Had Never Held that an Inconsistent Position Must Have Been Accepted by a Prior Court as a Precondition for Judicial Estoppel, the Court of Appeals’ Decision Is Still Consistent with the Decisions of this Court and the Courts of Appeal.....11

E. The Court of Appeals Never Addressed or Relied Upon Any of the Non-Core Factors as a Basis for Its Decision.....12

F. There Is No Clarification Required as to what Constitutes “Acceptance” for Judicial Estoppel Because Taylor’s Position Was Not Inconsistent and the Court of Appeals Correctly Concluded that Cairncross’ Characterization of Taylor’s Testimony Was Never Accepted by the Idaho Court.....13

G. The Correct Standard of Review for Judicial Estoppel Is a Moot Issue Because the Court of Appeals Reversed Under Both the De Novo and Abuse of Discretion Standards of Review.16

H. Cairncross’ Failure to Limit Its Scope of Representation of Taylor and Failure to Seek Review of that Issue before this Court Renders any Alleged Inconsistency Groundless and Moot.18

IV. CONCLUSION20

Appendix A – The Court of Appeals’ decision dated December 29, 2014

TABLE OF AUTHORITIES

CASES

Anfinson v. FedEx Ground Package Sys. Inc.,
174 Wn.2d 851, 281 P.3d 289 (2012).....5, 7, 10, 11, 20

Arkison v. Ethan Allen, Inc.,
160 Wn.2d 535, 160 P.3d 13 (2007).....5, 9, 10, 13

Cena v. Dept. of Labor and Industries,
121 Wn. App. 915, 91 P.3d 903 (2004).....16

Cunningham v. Reliable Concrete, Inc.,
126 Wn. App. 222, 108 P.3d 147 (2005).....7

DeVeny v. Hadaller,
139 Wn. App. 605, 161 P.3d 1059 (2007).....7

Hardgrove v. Bowman,
10 Wn.2d 136, 116 P.2d 336 (1941).....7

Haundtofte v. Encarnacion,
181 Wn.2d 1, 330 P.3d 168 (2014).....17

Hayden v. Mutual of Enumclaw Ins. Co.,
141 Wn.2d 55, 1 P.3d 1167 (2000).....16

Hisle v. Todd Pacific Shipyards Corp.,
113 Wn. App. 401, 54 P.3d 687 (2002).....17

Hubbard v. Spokane County,
146 Wn.2d 699, 50 P.3d 602 (2002).....3

In re BRSH,
141 Wn. App. 39, 169 P.3d 40 (2007).....17

In re Estate of Hambleton,
181 Wn.2d 802, 335 P.3d 398 (2014).....10, 13

<i>In re Jannot,</i> 110 Wn. App. 16, 37 P.3d 1265 (2002).....	17
<i>In re Welfare of A.B.,</i> 168 Wn.2d 908, 232 P.3d 1104 (2010).....	18
<i>Johnson v. Si-Cor Inc.,</i> 107 Wn. App. 902, 28 P.3d 832 (2001).....	7, 8
<i>Kellar v. Estate of Kellar,</i> 172 Wn. App. 562, 291 P.3d 906 (2012) <i>review denied</i> 178 Wn.2d 1025, 312 P.3d 652 (2013).....	10
<i>Klickitat County Citizens Against Imported Waste v. Klickitat County,</i> 122 Wn.2d 619, 860 P.2d 390 (1993).....	18
<i>Lee ex. Rel. Office of Grant County Prosecuting Attorney v. Jasman,</i> 183 Wn. App. 27, 332 P.3d 1106 (2014).....	10
<i>Little v. King,</i> 160 Wn.2d 696, 161 P.3d 345 (2007).....	13
<i>Markley v. Markley,</i> 31 Wn.2d 605, 198 P.2d 486 (1948).....	8, 11, 12
<i>McCleary v. State,</i> 173 Wn.2d 477, 269 P.3d 227 (2012).....	18
<i>Milgard Tempering, Inc. v. Selas Corp. of Am.,</i> 902 F.2d 703 (9th Cir. 1990)	8
<i>Miller v. Campbell,</i> 164 Wn.2d 529, 192 P.3d 352 (2008).....	6, 10, 11
<i>New Hampshire v. Maine,</i> 532 U.S. 742, 121 S. Ct. 1808, 149 L.Ed.2d 968 (2001).....	10, 11
<i>Priorities First v. City of Spokane,</i> 93 Wn. App. 406, 968 P.2d 431 (1998) <i>review denied</i> 137 Wn.2d 1035, 980 P.2d 1284 (1999).....	16

<i>Rushlight v. McLain,</i> 28 Wn.2d 189, 182 P.2d 62 (1947).....	7
<i>Skinner v. Holgate,</i> 141 Wn. App. 840, 173 P.3d 300 (2007).....	10
<i>Smith v. Saulsberry,</i> 157 Wn. 270, 288 P. 927 (1930).....	7
<i>Stevenson v. Grentec, Inc.,</i> 652 F.2d 20 (9th Cir. 1981)	13
<i>Taylor v. AIA Services Corp.,</i> 151 Idaho 552, 261 P.3d 829 (2011)	3
<i>Taylor v. Riley,</i> 157 Idaho 323, 336 P.3d 256 (2014)	3
<i>To-Ro Trade Shows v. Collins,</i> 100 Wn. App. 483, 997 P.2d 960 (2000) <i>affirmed</i> 144 Wn.2d 403, 27 P.3d 1149 (2001).....	16
<i>Walker v. Bangs,</i> 93 Wn.2d 596, 611 P.2d 737 (1980).....	3
<i>Wick v. Eisman,</i> 122 Idaho 698, 838 P.2d 301 (1992)	2
<i>Witzel v. Tena,</i> 48 Wn.2d 628, 295 P.2d 1115 (1956).....	7, 15

RULES

CR 56(b)	14
CR 56(c)	14
RAP 2.5(a)	9
RAP 13.4(b)	1, 5

RAP 13.4(b)(1).....4, 8, 9, 11, 12, 13, 15, 17, 18, 20
RAP 13.4(b)(2).....4, 9, 11, 12, 13, 15, 17, 18, 20
RAP 13.4(b)(8).....18
RAP 13.7(b)5, 7, 18

RULES OF PROFESSIONAL CONDUCT

RPC 1.120
RPC 1.2(c).....20

OTHER AUTHORITIES

GLAZER AND FITZGIBBON ON LEGAL OPINIONS (3d ed.)2
RESTATEMENT (THIRD) OF THE LAW GOVERNING LAWYERS § 19(1) ...20

I. INTRODUCTION

The Court of Appeals, in a *unanimous* decision, addressed three primary issues in reversing the trial court's decision granting summary judgment: (1) "Cairncross's characterization of Taylor's litigation theory...was not accepted" by the Idaho court and thus, "the trial court's grant of summary judgment was based upon a mistaken application of judicial estoppel" Op. at 9 (App. A); (2) the testimony of Taylor's expert, Professor Richard T. McDermott, "which was erroneously excluded by the trial court, provides sufficient quantum of evidence for Taylor's claims of malpractice and breach of fiduciary duty" *Id.* at 14; and (3) "the record reveals that whether Taylor agreed to a limited scope of representation presents, at best for Cairncross, a disputed question of fact." *Id.* at 19.

Cairncross *only* seeks review of the correct standard of review for judicial estoppel (which the Court of Appeals did not reach because it reversed under *both* the de novo and abuse of discretion standards of review) and the well-settled rule of law that an alleged inconsistent position must be accepted before judicial estoppel may be applied (a rule of law the Court of Appeals correctly applied). Pet. 11-20; Op. at 9-13. Because the Court of Appeal's decision does not conflict with any decision of this Court or the courts of appeal, Cairncross has failed to establish the criteria for review under RAP 13.4(b). Accordingly, this Court should deny review.

II. RESPONSE TO STATEMENT OF THE CASE

The Court of Appeals correctly stated the facts in its decision. Op. 1-25. Taylor objects to Cairncross' unsupported alleged "facts." *C.f. Id.*; Pet. at 3-11; App.'s Br. at 1-42; Reply Br. at 1-23. For example, Cairncross mischaracterizes Taylor's positions,¹ his testimony² and Bell's 2009 testimony.³ Pet. at 4-9. As this Court is aware, it should disregard the trial

¹ Taylor's claims in the Idaho court were primarily based on a third-party closing opinion letter (a duty to a non-client), but he also *unsuccessfully* asserted claims based on a joint representation of him and AIA by Eberle (which were rejected). App.'s Br. at 13-34; CP 74-84, 150-54, 267-77, 280, 286, 988, 998-1000. **Glazer and Fitzgibbon on Legal Opinions, §§1.3.1 & 2.3.2** at 12 & 67 (3d ed.) ("Receipt, therefore, of an opinion from the other party's counsel is no substitute for the general legal advice an opinion recipient is expected to receive from its own counsel...[but] [t]he general rule on liability is that a lawyer owes a duty of care to a non-client addressee of a closing opinion"); *Wick v. Eisman*, 122 Idaho 698, 838 P.2d 301, 303-04 (1992).

² As before the trial court and on appeal, Cairncross mischaracterizes Taylor's 11-page affidavit. Pet. at 8; Resp'ts' Br. at 12-13; App.'s Br. at 13-23; Reply Br. at 7-10; CP 74-84. As the Court of Appeals noted, Cairncross "fixates" on a single sentence of Taylor's testimony—a sentence easily reconciled by inserting "for AIA Services" into the below quote:

Neither I nor AIA Services had any other attorneys retained [for AIA Services] for the purpose of providing the legal representation to ensure the redemption of my shares had all necessary consents and did not violate any laws.

CP 78-79, 593, 908, 1017-30; Op. at 21. Under any interpretation, this testimony was rejected. CP 280, 286, 988, 998-1000. While the Court of Appeals never reached this testimony for judicial estoppel, it did when it rejected Cairncross' characterization for a limited scope of work. Op. at 18-25.

³ While it is true that Bell signed an affidavit in support of Taylor in *Taylor v. AIA Services Corp.*, Pet. at 4-5, Bell charged Taylor \$2,500 for the affidavit, it was submitted in a *failed* attempt to enforce the illegal stock redemption agreement, and Cairncross entered into a tolling agreement hoping the illegal agreement would be enforced. CP 212-15, 416, 461-63, 591, 1236-

court's findings and Cairncross' citation to them. Pet. at 9-10; *Hubbard v. Spokane County*, 146 Wn.2d 699, 707 n.14, 50 P.3d 602 (2002).

The Court of Appeals reversed the trial court's misapplication of judicial estoppel and dismissal for lack of proximate causation,⁴ and refused to affirm on a limited scope of representation.⁵ Op. at 1-25. After the Court of Appeals reversed, Cairncross moved for reconsideration arguing *for the first time* that Taylor relied *solely* on Eberle's "representations" instead of on Eberle's "legal representation" and that Taylor "benefited" from the alleged inconsistent positions. Mot. for Recons., at 1-3, 10, 6-12; A. Answer

43. *Taylor v. AIA Services Corp.*, 151 Idaho 552, 565-67, 261 P.3d 829, 842-44 (2011) (rejecting Taylor's arguments to enforce the illegal agreement on a number of theories). Significantly, Bell's affidavit was not submitted in *Taylor v. Riley*, 157 Idaho 323, 336 P.3d 256 (2014). *Id.* Indeed, Taylor's claims were *not* an "afterthought"—they were expected. Resp'ts' Br. at 1; CP 1236-43.

⁴ On summary judgment, Cairncross cited *Walker v. Bangs*, 93 Wn.2d 596, 602, 611 P.2d 737 (1980) for the argument that expert testimony is required. CP 52, 57. In response, Taylor submitted a declaration from Richard T. McDermott, a professor and practitioner from New York. CP 393-404, 747-74; Op. at 16. On reply, Cairncross abandoned *Walker* and argued that McDermott, "who has never practiced law in Washington" could not create an issue of fact. CP 881. Despite this Court's holding in *Walker*, the trial court dismissed Taylor's claims for lack of proximate causation because McDermott was not licensed to practice in Washington. CP 1063; RP 44-45, 65-66. The Court of Appeals reversed and held that McDermott "was eminently qualified to testify as an expert." Op. 15. Cairncross abandons this issue too on review.

⁵ The Court of Appeals held "the record reveals that whether Taylor agreed to a limited scope of representation presents, at best for Cairncross, a disputed question of fact." Op. at 19. This was the same sentence of testimony Cairncross relied upon for its judicial estoppel arguments. *Id.* at 19-25; Resp'ts Br. at 22-26. Cairncross abandons this issue too on review.

at 12-15; App.'s Br. at 23-27; Resp'ts' Br. at 25; Reply Br. at 10-13. The Court of Appeals denied the motion. Order at 1. Cairncross seeks review, but abandons its newly raised arguments and two of the three issues decided by the Court of Appeals—it *only* seeks review of the second core element of judicial estoppel and the standard of review. Op. at 9-25.

III. ARGUMENT WHY REVIEW SHOULD BE DENIED⁶

Cairncross seeks review of the Court of Appeals' thoughtful decision that concluded the trial court erred in barring Taylor's malpractice and breach of fiduciary duty claims against Cairncross on the grounds of judicial estoppel. Op. at 9-13. Cairncross also argued in the Court of Appeals that the trial court correctly ruled that Taylor failed to offer sufficient evidence on proximate causation. The Court of Appeals disagreed. *Id.* at 13-18. Cairncross further argued that it owed no duty to Taylor on the over \$7.5 million Idaho transaction based on an alleged limited its scope of representation. The Court of Appeals disagreed. *Id.* at 18-25. Cairncross has *not* sought review of the latter two issues, thereby

⁶ Cairncross' Petition is based on RAP 13.4(b)(1)-(2). Pet. at 11-20. As this Court is aware, a "petition for review will be accepted by [this Court] only: (1) If the decision of the Court of Appeals is in conflict with a decision of [this Court]; or (2) If the decision of the Court of Appeals is in conflict with another decision of the Court of Appeals." **RAP 13.4(b)(1)-(2)**. The Court of Appeals' decision does not conflict with any decisions of this Court or the courts of appeal. *Id.*; Op. at 1-27. Cairncross' Petition does not meet the required criteria.

conceding the Court of Appeals correctly resolved them. **RAP 13.7(b)**.

Instead, Cairncross focuses its petition for review on a hyper-technical and convoluted contention regarding judicial estoppel. Pet. at 11-20. However, Cairncross fails to establish any of the criteria for review by this Court under RAP 13.4(b). Accordingly, this Court should deny review.

A. The Court of Appeals' Decision Is Fully Consistent with the Policy Considerations Required for Judicial Estoppel in Washington.

Consistent with the policy underpinning judicial estoppel, the Court of Appeals correctly held the trial court misapplied judicial estoppel.⁷

The Court of Appeals properly refused to address the alleged inconsistent position because the Idaho court *rejected* Cairncross' characterization that "Eberle was [Taylor's] only legal representative retained 'to ensure the redemption of [his] shares had all necessary consents and did not violate any laws.'" Op. at 12-13. Since the purpose of judicial estoppel is to prevent a party from seeking an advantage by taking inconsistent positions and to preserve respect of the courts, these policy considerations were not implicated when Cairncross' characterization of

⁷ "Judicial estoppel is an equitable doctrine that precludes a party from asserting one position in a court proceeding and later seeking an advantage by taking a clearly inconsistent position." *Arkison v. Ethan Allen, Inc.*, 160 Wn.2d 535, 538, 160 P.3d 13 (2007) (citation omitted). "There are two primary purposes behind the doctrine: preservation of respect for judicial proceedings and avoidance of inconsistency, duplicity and waste of time." *Anfinson v. FedEx Ground Package Sys. Inc.*, 174 Wn.2d 851, 861, 281 P.3d 289 (2012).

Taylor's testimony was rejected by the Idaho court. *Id.* at 9-13, 19-25. Assuming *arguendo* that Taylor had successfully taken the position alleged by Cairncross (a limited scope of representation), the Court of Appeals correctly reversed the application of judicial estoppel because: "McDermott recognized that Cairncross' purported limited scope of representation would have been 'unreasonable' and would have left Taylor inadequately represented," Op. at 19 n.21, and "the doctrine of judicial estoppel protects the integrity of the judicial process, not the interest of a defendant attempting to avoid liability." *Miller v. Campbell*, 164 Wn.2d 529, 544, 192 P.3d 352 (2008) (citations omitted). As such, the Court of Appeals' decision is consistent with the policy considerations for applying judicial estoppel.

B. The Court of Appeals Correctly Determined that the Prior Court Must Accept a Prior Alleged Inconsistent Position as a Precondition to the Application of Judicial Estoppel in Washington.

Cairncross argues that the Court of Appeals allegedly forged new ground when it held that the acceptance of an alleged inconsistent position by the prior court is a precondition to the application of judicial estoppel. Pet. at 11-15. To the contrary, the Court of Appeals merely relied upon the well-settled rule of law that judicial estoppel applies *only* if an alleged inconsistent position was accepted by a prior court. Op. at 11-13.

This Court has long held, since the early 1900s, that judicial estoppel

only applies if an alleged prior inconsistent position was accepted.⁸ In addition, “there is a consensus among the courts of appeal that judicial estoppel may be applied only in the event that a litigant’s prior inconsistent position benefited⁹ the litigant or was accepted by a court.”¹⁰

The Court of Appeals simply applied the well-settled principle of

⁸ *Smith v. Saulsberry*, 157 Wn. 270, 288 P. 927, 930 (1930) (“The appellant may not successfully invoke the doctrine of estoppel...The position respondents assumed in the action to quiet title was not successfully maintained”); *Hardgrove v. Bowman*, 10 Wn.2d 136, 138, 116 P.2d 336 (1941) (affirming the application of judicial estoppel because “[h]e may not defeat his adversary’s cause on the theory that the contract is invalid and, in the same or subsequent action, claim any rights under it”); *Rushlight v. McLain*, 28 Wn.2d 189, 193-97, 182 P.2d 62 (1947) (“it is not pleaded nor claimed that respondent successfully maintained his position...” (collecting numerous authority and cases for the requirement that a prior inconsistent position must have been accepted)); *Witzel v. Tena*, 48 Wn.2d 628, 633, 295 P.2d 1115 (1956) (“A party will not be permitted to plead matters that are inconsistent...if he prevailed upon those pleadings...”); accord *Anfinson*, 174 Wn.2d at 865 (“The *Hardgrove* court approved the application of judicial estoppel where a litigant had, in a previous case, successfully argued that a contract was invalid and enforceable and subsequently sought to recover for breaches of the same contract”) (citation omitted); *Johnson v. Si-Cor Inc.*, 107 Wn. App. 902, 908, 28 P.3d 832 (2001) (“In *Witzel*, our Supreme Court appears to have adopted the majority rule” that judicial estoppel only applies if the prior position was accepted by a prior court).

⁹ Cairncross never argued before the trial court or on appeal that Taylor “benefited” from the alleged inconsistent positions until it raised the issue for the first time on reconsideration before the Court of Appeals. CP 53-56; Resp’ts’ Br. at 24-26; Mot. for Recons. at 3, 7, 11; A. Answer at 12-15. Cairncross abandoned the “benefit” argument on review. **RAP 13.7(b)**. Thus, Taylor will not further address the “benefit” argument in this Answer.

¹⁰ Op. at 9 (citing *Cunningham v. Reliable Concrete, Inc.*, 126 Wn. App. 222, 230-31, 108 P.3d 147 (2005); *DeVeny v. Hadaller*, 139 Wn. App. 605, 620-22, 161 P.3d 1059 (2007); *Johnson*, 107 Wn. App. at 909).

law that judicial estoppel only applies if an alleged inconsistent position was accepted by a prior court, which is consistent with the decisions of this Court and the courts of appeal.¹¹ Significantly, this Court has *never* held that judicial estoppel *may be applied* when a prior alleged inconsistent position was *not accepted*, and Cairncross cited no cases for this proposition—which is a required criteria for review. **RAP 13.4(b)(1)**.

Ironically, Cairncross conceded the precondition of acceptance before the trial court: “[a]s to the second [core element], Taylor ‘successfully persuaded’ the Idaho courts to accept his earlier position...Taylor is ‘creat[ing] the perception that the [Idaho] court was misled,’” CP 55 (citations omitted), and on appeal: “To establish the possibility of a *perception* that either the first or the second court was misled, the proponent of judicial estoppel need only show that the prior inconsistent statement was ‘accepted by the court.’”¹² Resp’ts’ Br. at 25

¹¹ Contrary to Cairncross’ arguments, Pet. at 13-15, the Court of Appeals did not even address or rely upon any of the *Markley* factors or additional considerations as a basis for its decision. Op. at 9-13. Rather, the Court of Appeals simply acknowledged in a footnote that additional considerations may guide a court’s decision and nothing more. *Id.* at 11 n.12.

¹² Cairncross cited *Johnson* below and on appeal for its concession that Taylor’s position must be accepted in order for a court to be misled. CP 55; Resp’ts’ Br. at 25. In *Johnson*, Division Three confirmed that this Court “appears to have adopted the majority rule.” *Johnson*, 107 Wn. App. at 908. See also *Milgard Tempering, Inc. v. Selas Corp. of Am.*, 902 F.2d 703, 716 (9th Cir. 1990) (“The majority view is that the...assertion was...adopted.”)

(emphasis in original). This is precisely how Taylor addressed the issue too. App.'s Br. at 24; Reply Br. at 11. Thus, the Court of Appeals' decision is consistent with this Court's decisions and as framed by the parties before the trial court and on appeal. *Id.*; Op. at 11-12. **RAP 2.5(a)**. Thus, once again, the Court of Appeals' decision does not conflict with any decisions of this Court or the courts of appeal. Op. at 9-13; **RAP 13.4(b)(1)-(2)**.

C. It Is Well-Settled that the Second Core Element Requires an Alleged Inconsistent Position to Be Accepted as a Precondition of the Application of Judicial Estoppel.

Cairncross correctly argues that “this Court’s post-*Arkison* decisions have consistently focused on the three core factors” of judicial estoppel. Pet. at 13. The Court of Appeals focused on those core factors. Op. at 9-13. The precondition that a position be accepted is part of the second core factor.

Second, courts regularly inquire whether the party has succeeded in persuading a court to accept that party’s earlier position, so that judicial acceptance of an inconsistent position in a later proceeding would create “the perception that either the first or the second court was misled.” Absent success in a prior proceeding, a party’s later inconsistent position introduces no “risk of inconsistent court determinations,” and thus poses little threat to judicial integrity.¹³

This Court has repeatedly cited or quoted to *New Hampshire* or *Arkinson*

¹³ *New Hampshire v. Maine*, 532 U.S. 742, 750-51, 121 S. Ct. 1808, 1815, 149 L.Ed.2d 968 (2001) (citations omitted).

(which quotes *New Hampshire*) for the three core elements of judicial estoppel,¹⁴ and so have all three Divisions of the Courts of Appeal.¹⁵

The Court of Appeals' decision is consistent with the precondition adopted by the United States Supreme Court in *New Hampshire*, 532 U.S. at 750-51 that a prior alleged inconsistent position must have been accepted by a prior court before judicial estoppel may be applied, which has also been directly or implicitly adopted—and never rejected—by this Court and all three Divisions of the Courts of Appeal. In *Arkison*, 160 Wn.2d at 538-39 (quoting *New Hampshire*, 532 U.S. at 750-51), this Court adopted the three core elements articulated in *New Hampshire* and has directly or indirectly

¹⁴ *In re Estate of Hambleton*, 181 Wn.2d 802, 833 n.5, 335 P.3d 398 (2014) (quoting *Arkison*, 160 Wn.2d at 538-39 and *New Hampshire*, 532 U.S. at 750-51); *Miller*, 164 Wn.2d at 539 (quoting *Arkison*, 160 Wn.2d at 538-39 and *New Hampshire*, 532 U.S. at 750-51); *Arkison*, 160 Wn.2d at 538-39 (quoting *New Hampshire*, 532 U.S. at 750-51); *Anfinson*, 174 Wn.2d at 861-62, 865 (quoting *Arkison*, 160 Wn.2d at 538-39 and *New Hampshire*, 532 U.S. at 750-51).

¹⁵ *Kellar v. Estate of Kellar*, 172 Wn. App. 562, 580, 291 P.3d 906 (2012) *review denied* 178 Wn.2d 1025, 312 P.3d 652 (2013) (citing *Arkison*, 160 Wn.2d at 538-39); *Skinner v. Holgate*, 141 Wn. App. 840, 848, 173 P.3d 300 (2007) (“whether the party successfully persuaded a court to accept the party’s earlier position but then creates the perception that the courts was misled when it adopts a later, inconsistent position”) (citing *New Hampshire*, 532 U.S. at 750-51); *Lee ex. Rel. Office of Grant County Prosecuting Attorney v. Jasman*, 183 Wn. App. 27, 69, 332 P.3d 1106 (2014) *review granted* (citation omitted) (“a party [must have] succeeded in persuading a court to accept that party’s earlier position so that judicial acceptance of an inconsistent position in a later proceeding would create the perception that either the first or the second court has been misled”) (citing *New Hampshire*, 532 U.S. at 750-51).

followed them even since. *E.g.*, *Miller*, 164 Wn.2d at 539; *Anfinson*, 174 Wn.2d at 861-62. Not a single Washington appellate court has declined to follow, let alone distinguish, *New Hampshire* for the second core element.

While it is true that one of the five *Markley* factors is that the inconsistent position must have been “successfully maintained,” *Markley v. Markley*, 31 Wn.2d 605, 614-15, 198 P.2d 486 (1948), none of the Washington cases cited by the Court of Appeals in its decision cited or quoted to *Markley* as authority that a position must have been accepted and neither does *New Hampshire*. Op. at 11-12. In sum, Cairncross’ arguments are based on the misconception that the requirement that a prior inconsistent position must be accepted is a *Markley* factor, instead of a separate and distinct precondition for the application of judicial estoppel, which is part of the second core element—as the U.S. Supreme Court held in *New Hampshire*, 532 U.S. at 750-51. Thus, the Court of Appeals’ decision does not conflict with a decision of the United States Supreme Court, this Court or the courts of appeal. **RAP 13.4(b)(1)-(2)**.

D. Assuming this Court Had Never Held that an Inconsistent Position Must Have Been Accepted by a Prior Court as a Precondition for Judicial Estoppel, the Court of Appeals’ Decision Is Still Consistent with the Decisions of this Court and the Courts of Appeal.

Assuming *arguendo* that the this Court has never held that acceptance of a position is a precondition as stated by the Court of Appeals in its decision, Op. at 11-12, there is still no conflict between its decision

and any decision of this Court. Once again, review should be denied.

“[T]here is a consensus among the courts of appeal that judicial estoppel may be applied only in the event that a litigant’s prior inconsistent position...was accepted by a court.” Op. at 11 (citations omitted).

The Court of Appeals’ decision does not conflict with any decision of this Court or the courts of appeal. Op. at 11-12 (citations omitted). *See supra* at Sections A-C. This Court has never held that a trial court may apply judicial estoppel even if the alleged prior inconsistent position was *not* accepted and Cairncross cites no Washington authority to the contrary to establish a conflict. Cairncross has simply failed to meet its burden to establish that the Court of Appeals’ decision conflicts with any decision of this Court or the courts of appeal. **RAP 13.4(b)(1)-(2)**.

E. The Court of Appeals Never Addressed or Relied Upon Any of the Non-Core Factors as a Basis for Its Decision.

Cairncross argues that this “Court should accept review to clarify the proper role of the secondary factors, and to eliminate confusion created by the Court of Appeals’ use of a secondary factor to reverse a ruling based on application of the three core factors.” Pet. at 16. Cairncross’ arguments mischaracterize the Court of Appeals’ decision and are without merit.

The Court of Appeals never addressed or applied any of the non-core “additional considerations” or the *Markley* factors. Op. at 9-13. In fact, it declined to address the *Markley* factors or additional considerations. *Id.*

at 11 n.12. Instead, the Court of Appeals reversed on the well-settled rule of law that judicial estoppel does not apply unless an alleged inconsistent position was accepted by a prior court. *Id.* at 11-13. Moreover, there is no clarification or conflict anyway because this Court has already held that additional considerations “may” guide a court’s decision, even though they were *not* used to guide the trial court or Court of Appeals’ decision here.¹⁶ Op. at 11 n.12, 9-13; CP 1064. Finally, the cases Cairncross cites, *Little v. King*, 160 Wn.2d 696, 161 P.3d 345 (2007) and *Stevenson v. Grentec, Inc.*, 652 F.2d 20 (9th Cir. 1981), do not even relate to judicial estoppel. *Id.*; Pet. at 13-15; Op. at 9-13. Thus, the Court of Appeals’ decision does not conflict with any decision of this Court or the courts of appeal. **RAP 13.4(b)(1)-(2).**

F. There Is No Clarification Required as to what Constitutes “Acceptance” for Judicial Estoppel Because Taylor’s Position Was Not Inconsistent and the Court of Appeals Correctly Concluded that Cairncross’ Characterization of Taylor’s Testimony Was Never Accepted by the Idaho Court.

Cairncross argues that it is unclear what constitutes acceptance by the first court. Pet. at 17. Once again, Cairncross’ arguments lack merit.

As set forth in Sections B-E, there is a consensus among this Court and the three Divisions of the Courts of Appeal that judicial estoppel may

¹⁶ *E.g., In re Estate of Hambleton*, 181 Wn.2d at 833 n.5; *Arkison*, 150 Wn.2d at 539.

only apply if an alleged inconsistent position was accepted by a prior court.

The determination of whether an alleged inconsistent position was accepted is no different than a determination of a fact in any case. The burden was on Cairncross, the party invoking judicial estoppel, to prove that an alleged inconsistent position, whether maintained in pleadings or through testimony, was accepted. *Id.*; **CR 56(b)-(c)**. Cairncross failed to meet that burden. *Op.* at 9-13. The Court of Appeals held that “[e]ven assuming, without deciding, that Cairncross’s characterization of Taylor’s litigation theory in Idaho is accurate, we conclude that this theory was not accepted in that proceeding”—there can be no clearer determination that a position was rejected. *Op.* at 9. Moreover, the Court of Appeals actually rejected Cairncross’ characterization of Taylor’s testimony when it refused to affirm on the grounds that there was a limited scope of representation: “the record reveals that whether Taylor agreed to a limited scope of representation presents, at best for Cairncross, a disputed question of fact.” *Op.* at 19. It also held that Taylor had *not* taken the position in the Idaho court that “Eberle represented ‘his only potential source of recovery.’” *Op.* at 12 n.14 (quoting *Resp’ts Br.* at 25-26).

Indeed, not only was Cairncross’ characterization of Taylor’s alleged inconsistent testimony rejected by the Idaho court, but the Idaho trial court expressly found, without qualification (e.g., there was no limited

scope of representation), that Taylor was represented by his “separate counsel,” Cairncross, and he had no attorney-client relationship with Eberle. CP 280, 286, 943, 988, 998-1000. There can be no clearer example of a court not accepting an alleged inconsistent position than when the Idaho court did not expressly or implicitly find that Taylor had a limited scope of representation with Cairncross—the same sentence of testimony that Cairncross relied upon for its judicial estoppel argument. *Id.*; Op. at 12, 20. App.’s Br. at 13-33; Reply Br. at 1-16.

Cairncross’ reliance on *Witzel*, 48 Wn.2d at 633, is misplaced. In that case, the inconsistent position was made in pleadings, which is precisely why this Court only addressed pleadings in *Witzel*. *Id.* In the Idaho trial court, Taylor never took any inconsistent positions in his pleadings or complaint. *E.g.*, CP 267-77, 962-86. Cairncross’ allegations pertained solely to one sentence of Taylor’s testimony, succinctly addressed by the Court of Appeals when it refused to affirm on the grounds that there was an alleged limited scope of representation. Op. at 18-25; CP 74-84.

Thus, the Court of Appeals correctly concluded that the Idaho court had not accepted Cairncross’ characterization of Taylor’s testimony and judicial estoppel does not apply—no clarification is necessary—which is consistent with the decisions of this Court and the courts of appeal. **RAP 13.4(b)(1)-(2)**. As such, this Court should deny review.

G. The Correct Standard of Review for Judicial Estoppel Is a Moot Issue Because the Court of Appeals Reversed Under Both the De Novo and Abuse of Discretion Standards of Review.

Cairncross argues the Court of Appeals utilized the incorrect standard of review and failed to conduct a proper abuse of discretion analysis Pet. at 18-20. Cairncross' arguments are, once again, without merit.

It is well-settled in this Court and the courts of appeal that “[p]rinciples of judicial restraint dictate that if resolution of an issue effectively disposes of a case, [the appellate court] should resolve the case on that basis without reaching any other issues that might be presented.”¹⁷

The Court of Appeals properly disposed of this case without resolving the issue over the correct standard of review for judicial estoppel:

Given that Taylor appeals from an order granting summary judgment that was based, in part on the application of judicial estoppel, the proper standard for reviewing the trial court's order is not self-evident. However, because we conclude that, under either standard of review, the challenged ruling was erroneous, we need not resolve the conflict noted.

Op. at 12 n.13. While Taylor and Cairncross dispute the correct standard of review for judicial estoppel, the Court of Appeals properly refused to reach

¹⁷ *Hayden v. Mutual of Enumclaw Ins. Co.*, 141 Wn.2d 55, 68, 1 P.3d 1167 (2000) (citation omitted); *Cena v. Dept. of Labor and Industries*, 121 Wn. App. 915, 924, 91 P.3d 903 (2004); *To-Ro Trade Shows v. Collins*, 100 Wn. App. 483, 490, 997 P.2d 960 (2000) *affirmed* 144 Wn.2d 403, 27 P.3d 1149 (2001); *Priorities First v. City of Spokane*, 93 Wn. App. 406, 413-14, 968 P.2d 431 (1998) *review denied* 137 Wn.2d 1035, 980 P.2d 1284 (1999).

the issue because it held that the trial court erred under *both* the de novo and abuse of discretion standards of review. *Id.*; App.'s Br. at 11 n.7, 12-13; Reply Br. at 7; Resp'ts' Br. at 16. The Court of Appeals' decision was consistent with the decisions of this Court and the courts of appeals. **RAP 13.4(b)(1)-(2)**. Thus, the standard of review issue is moot. *See infra* at n.21.

Next, the Court of Appeals was not required to engage in any discussion over issues pertaining to the trial court's abuse of discretion because it correctly found that the trial court misapplied judicial estoppel.

It is well-settled among this Court and the courts of appeal that a trial court abuses its discretion when it misapplies the law.¹⁸

The Court of Appeals was only required to determine whether the trial court misapplied the law, which is precisely what it did: "the trial court's grant of summary judgment was based upon a mistaken application of judicial estoppel," Op. at 9 (foot note omitted), and "the trial court erred in basing summary judgment on the application of the doctrine of judicial estoppel." *Id.* at 13. The Court of Appeals held that the trial court misapplied the law for judicial estoppel by applying the doctrine even though

¹⁸ *Haundtofte v. Encarnacion*, 181 Wn.2d 1, 18, 330 P.3d 168 (2014); *Hisle v. Todd Pacific Shipyards Corp.*, 113 Wn. App. 401, 427, 54 P.3d 687 (2002); *In re BRSH*, 141 Wn. App. 39, 49, 169 P.3d 40 (2007); *In re Jannot*, 110 Wn. App. 16, 22, 37 P.3d 1265 (2002).

Cairncross' characterization of Taylor's testimony had not been accepted by the Idaho court, which is an abuse of discretion. *Id.* at 9, 13. Lastly, the Court of Appeals did not "afford any discretion" to the trial court, Pet. at 19-20, because it abused its discretion by misapplying the law for judicial estoppel. Op. at 9, 13. The Court of Appeals' decision does not conflict with any decision of this Court and the courts of appeal. **RAP 13.4(b)(1)-(2).**

H. Cairncross' Failure to Limit Its Scope of Representation of Taylor and Failure to Seek Review of that Issue before this Court Renders any Alleged Inconsistency Groundless and Moot.

Cairncross argues "this Court should reverse the Court of Appeals and reinstate the trial court's summary judgment dismissal," Pet. at 20, but it has abandoned the issues required for reinstatement of that decision.

This Court "will review only the questions raised in the [petition]."¹⁹ A petition must state "the precise relief sought."²⁰ An appeal is moot when "it presents purely academic issues and where it is not possible for the court to provide effective relief."²¹ This Court does not give advisory opinions.²²

Cairncross has abandoned numerous issues on review: (1) the first

¹⁹ **RAP 13.7(b); *McCleary v. State***, 173 Wn.2d 477, 487, 269 P.3d 227 (2012).

²⁰ **RAP 13.4(b)(8).**

²¹ ***Klickitat County Citizens Against Imported Waste v. Klickitat County***, 122 Wn.2d 619, 631, 860 P.2d 390 (1993).

²² ***In re Welfare of A.B.***, 168 Wn.2d 908, 925 n.31, 232 P.3d 1104 (2010).

and third core elements of judicial estoppel; (2) an alleged limited scope of representation; and (3) proximate causation. Pet. at 1-20; Op. at 9-15. Thus, Cairncross' appeal is rendered moot by failing to seek review from the Court of Appeals' decision refusing to address the other two core elements and the refusal to affirm on the grounds Cairncross had a limited scope of representation—which pertains to the same sentence of Taylor's testimony that Cairncross relied upon for judicial estoppel. Op. at 12, 20, 18-25.

While the Court of Appeals did not directly address Taylor's testimony in its judicial estoppel analysis, it did address the testimony when it held: "the record reveals that whether Taylor agreed to a limited scope of representation presents, at best for Cairncross, a disputed question of fact." Op. at 19. The Court of Appeals further held: "Together, the foregoing evidence [of work performed and billing records] suggests that after Cairncross and Taylor entered into a general fee agreement, they did not subsequently agree to limit the scope of Cairncross' representation." Op. at 20. However, the death nail to judicial estoppel was delivered when the Court of Appeals held: "McDermott opined that Cairncross's purported limited scope of representation would have been 'unreasonable' and would have left Taylor inadequately represented. This also raises an issue in need of resolution as to whether Cairncross could provide Taylor with limited representation." Op. at 19. In other words, assuming *arguendo* that

Cairncross' characterization of Taylor's testimony was correct and it was actually accepted, the purported limited scope of representation would have been unreasonable and judicial estoppel should still not apply to bar Taylor's claims here. CP 551-52, 768-70; **RPC 1.1; RPC 1.2(c); RESTATEMENT (THIRD) OF LAW GOVERNING LAWYERS § 19(1).**

Because Cairncross has abandoned issues required to affirm the trial court and concedes that the alleged limited scope of representation is, at best for it, a question of fact, Cairncross' appeal regarding judicial estoppel is moot because it cannot, as a matter of law, establish that Taylor's position was "clearly inconsistent"—a requirement to reinstate the trial court's decision—assuming *arguendo* that the criteria for review was present (which they are not). Pet. at 20; Op. at 11, 12 n.14, 18-25. *Anfinson*, 174 Wn.2d at 861. These issues alone warrant the denial of review.

IV. CONCLUSION

For the reasons articulated above, the Court of Appeals' *unanimous* decision does not conflict with any of decisions of this Court or the courts of appeal. **RAP 13.4(b)(1)-(2)**. Thus, this Court should deny review.

DATED this 18th day of March, 2015.

RODERICK BOND LAW OFFICE, PLLC

By: 
Roderick C. Bond, WSPA No. 32172
Attorney for Respondent Reed Taylor

CERTIFICATE OF SERVICE

I, Roderick Bond, declare that under penalties of perjury under the laws of the state of Washington that, on the date indicated below, I served a true and correct copy of the foregoing on the following party(ies) via the indicated method(s):

Gregory J. Hollon	Via:
Avi Lipman	<input checked="" type="checkbox"/> U.S. Mail, Postage Prepaid
McNaul Ebel Nawrot & Helgren	<input type="checkbox"/> Hand Delivered
600 University Street, Suite 2700	<input type="checkbox"/> Overnight Mail
Seattle, WA 98101-3143	<input type="checkbox"/> Facsimile
	<input checked="" type="checkbox"/> Email (pdf attachment)
	(by Agreement)

Philip A. Talmadge	Via:
Sidney Tribe	<input checked="" type="checkbox"/> U.S. Mail, Postage Prepaid
Talmadge/Fitzpatrick/Tribe	<input type="checkbox"/> Hand Delivered
2775 Harbor Avenue SW	<input type="checkbox"/> Overnight Mail
Suite C, 3rd Floor	<input type="checkbox"/> Facsimile
Seattle, WA 98126	<input checked="" type="checkbox"/> Email (pdf attachment)
[Co-Appellant Counsel for Appellant]	

Dated the 18th day of March, 2015, at Bellevue, Washington.



Roderick C. Bond

IN THE COURT OF APPEALS OF THE STATE OF WASHINGTON

REED TAYLOR,)	
)	DIVISION ONE
Appellant,)	
)	No. 70414-1-I
v.)	
)	PUBLISHED OPINION
SCOTT BELL and JANE DOE BELL,)	
and their marital community; FRANK)	
TAYLOR and JANE DOE TAYLOR, and)	
their marital community; CAIRNCROSS)	
& HEMPELMANN, a Professional)	
Service Corporation,)	
)	
Respondents.)	FILED: December 29, 2014

2014 DEC 29 AM 9:37
COURT OF APPEALS
STATE OF WASHINGTON

DWYER, J. — Before the doctrine of judicial estoppel may be applied, a party’s initial position—which is subsequently contradicted in a different proceeding—must be accepted by the court to which it is presented. In a proceeding prior to the matter before us on appeal, appellant Reed Taylor’s initial position was rejected by the court to which it was presented. Nevertheless, in this matter, the King County Superior Court applied judicial estoppel, found insufficient evidence of proximate causation, and granted summary judgment in favor of the respondents. Given that Taylor¹ did not successfully maintain his position in the prior proceeding, and because sufficient evidence of proximate causation was presented with regard to Taylor’s claims of legal malpractice and

¹ For clarity, we will refer to plaintiff-appellant Reed Taylor as “Taylor.” We will refer to defendant-respondent Frank Taylor as “Frank Taylor.”

No. 70414-1-1/2

breach of fiduciary duty, we reverse the trial court's grant of summary judgment as to those claims and remand for further proceedings.

I

Reed Taylor was the founder and chief executive officer of AIA Services Corporation, an Idaho corporation. In 1995, Taylor was also the majority shareholder. At that time, certain shareholders solicited Taylor to sell his majority stake back to AIA through a stock repurchase. At the time, both he and AIA were represented by various lawyers from the Idaho law firm of Eberle Berlin Kading Turnbow & McKlveen (collectively Eberle). Eberle had an extensive history of representing Taylor and AIA.²

On March 7, 1995, AIA held a board and shareholder meeting to discuss the plan to repurchase Taylor's shares. At this meeting, the shareholders authorized the repurchase of Taylor's shares. However, the shareholders did not authorize the use of capital surplus to repurchase Taylor's shares. During the same meeting, the board of directors advised Taylor to obtain independent legal counsel.

Taylor was referred to Cairncross & Hempelmann (collectively Cairncross)—a Seattle law firm. Attorneys from Cairncross³ began representing Taylor in March of 1995. The firm did not have an office in Idaho and the attorneys representing Taylor were not licensed to practice law in Idaho. The fee

² Eberle regularly served as AIA's legal representative. In addition, Taylor's personal attorney, Richard Riley, was an attorney at Eberle.

³ Two Cairncross attorneys, Scott Bell and Frank Taylor, were named as defendants in this lawsuit.

No. 70414-1-1/3

agreement indicated that Cairncross would represent Taylor “in the matter of the sale of his stock in AIA.”

Cairncross negotiated and drafted the stock redemption agreement and ancillary agreements. During this period of time, Cairncross attorney Frank Taylor wrote the following to a colleague: “What about: (1) The issue of their authority to enter into the Stock Redemption Agreement—Riley’s proposal says Co.’s authority to do this and to close & consummate the transaction is dependent upon . . . SH approval” When Cairncross billed Taylor for the work that it had done in connection with the stock redemption agreement, its billing records included the following descriptions: “Analysis re need for shareholder meeting,” and “Analysis re corporate authority issues.”

As part of the deal brokered by Cairncross, AIA was required to deliver certain documents to Cairncross at closing. Additionally, Eberle was obligated to deliver to Taylor a third party closing opinion letter. This opinion letter, the content of which was negotiated by Cairncross and Eberle, was addressed to Taylor and stated that only he could rely upon it. The letter provided, in pertinent part, that “the consummation of the transactions contemplated thereby, will” not “(c) to the best of our knowledge, violate any law . . . of any jurisdiction to which [AIA] . . . [is] subject.”

The final terms of the agreement provided that AIA would redeem all of Taylor’s AIA shares in exchange for (1) a down payment of \$1,500,000, (2) a \$6 million promissory note, with interest-only payments for 10 years and the principal due in a balloon payment in the final year, (3) forgiveness of certain

No. 70414-1-I/4

debt owed by Taylor and related entities to AIA, and (4) transfer of title of several airplanes to Taylor.

Within the following year, AIA defaulted on its obligations pursuant to the agreement. Cairncross represented Taylor in restructuring the obligations. After the restructure, Cairncross ceased to represent Taylor.

Taylor Sues AIA in Idaho

In 2007, AIA again failed to meet its obligations to Taylor. In response, Taylor sued AIA, including certain officers and directors, in Idaho state court.

In 2008, certain defendants moved for partial summary judgment, arguing that the stock redemption agreement violated an Idaho statute that had been in effect at the time that the stock redemption transaction closed—former IDAHO CODE ANN. § 30-1-6 (1995).⁴ That statute, which has since been repealed, authorized corporations to purchase their own shares, but instituted restrictions on the source of funds that could be used for that purpose.

On June 17, 2009, the Idaho trial court ruled that the redemption agreement had been in violation of former IDAHO CODE ANN. § 30-1-6 and, thus, was unenforceable. Specifically, the court held that because AIA had not had earned surplus at the time of the redemption agreement, and because it had not been authorized by either its governing documents or by a majority shareholder

⁴ This statute provided, in pertinent part, the following:

A corporation shall have the right to purchase . . . its own shares, but purchases of its own shares, whether direct or indirect, shall be made only to the extent of unreserved and unrestricted earned surplus available therefor, and, if the articles of incorporation so permit or with the affirmative vote of the holders of a majority of all shares entitled to vote thereon, to the extent of unreserved and unrestricted capital surplus available therefor.

Former IDAHO CODE ANN. § 30-1-6 (1995).

No. 70414-1-I/5

vote to use capital surplus in order to fund the redemption, the redemption agreement was in violation of former IDAHO CODE ANN. § 30-1-6. In so ruling, the Idaho trial court noted that Taylor “was represented by counsel” and that “[t]here is no question that all parties, including [Taylor], either ignored or failed to consider [IDAHO CODE ANN.] § 30-1-6.”

The Idaho Supreme Court affirmed the trial court’s decision. Taylor v. AIA Servs. Corp., 151 Idaho 552, 261 P.3d 829 (2011).

Taylor Sues Eberle in Idaho

In October 2009, following the adverse ruling by the trial court in his lawsuit against AIA, Taylor filed suit against Eberle in Idaho state court. He pleaded claims of negligent misrepresentation, fraud, breach of fiduciary duty, legal malpractice, and violation of the Idaho Consumer Protection Act.⁵

Eberle moved for summary judgment. Therein, it maintained that because it had not had an attorney-client relationship with Taylor, it had owed him no duty of care.

Taylor opposed Eberle’s motion. In the course of so doing, he testified that he had relied on Eberle to provide the legal representation that was necessary for his shares to be properly redeemed.

I relied upon [Eberle] to provide the legal representation necessary to legally and properly complete the redemption of my shares for me and AIA Services. Neither I nor AIA Services had any other attorneys retained for the purpose of providing the legal representation to ensure the redemption of my shares had all necessary consents and did not violate any laws.

⁵ IDAHO CODE ANN. § 48-601 to -619.

No. 70414-1-I/6

On May 7, 2010, the Idaho trial court ruled that, although Eberle owed Taylor a duty in connection with the drafting and issuance of the opinion letter, its duty did not arise as a result of an attorney-client relationship. Consequently, those of Taylor's claims that were predicated upon the existence of an attorney-client relationship with Eberle were dismissed. However, the rest of his claims were allowed to proceed. Eberle's motion for reconsideration was denied, and it appealed to the Idaho Supreme Court.

In August 2014, the Idaho Supreme Court affirmed. In upholding the trial court's ruling that Taylor was owed a duty by Eberle as a non-client, the Idaho Supreme Court identified that which was the target of Taylor's claim: "Mr. Taylor's cause of action is not to recover damages based upon the stock redemption agreement. It is to recover damages based upon the issuance of the opinion letter that failed to mention that the transaction did not comply with Idaho Code section 30-1-6." Taylor v. Riley, 157 Idaho 323, 336 P.3d 256, 262 (2014).

Taylor Sues Cairncross in Washington

In March 2012, Taylor filed suit against Cairncross in King County Superior Court. His claims included legal malpractice, breach of fiduciary duty, and violation of the Washington Consumer Protection Act (CPA).⁶

In February 2013, Cairncross moved for summary judgment.⁷ Therein, Cairncross argued, inter alia, that the doctrine of judicial estoppel precluded

⁶ Ch. 19.86 RCW.

⁷ After Cairncross filed its summary judgment motion, Taylor moved to amend and supplement his complaint in order to include new causes of action—(1) violation of Idaho's Consumer Protection Act; (2) declaratory relief; and (3) equitable estoppel. His motion was denied.

No. 70414-1-1/7

Taylor from maintaining his claims, that Taylor had failed to carry his burden on the element of proximate causation, and that Cairncross and Taylor had limited the scope of Cairncross's representation to exclude matters relating to AIA's authority and the enforceability of the transaction under Idaho law.

Taylor opposed the motion and filed a cross-motion for partial summary judgment. Therewith, by declaration, Taylor submitted expert testimony from Professor Richard McDermott.

Subsequently, the trial court orally granted Cairncross's motion for summary judgment, denied Taylor's cross motion, and—thereafter—memorialized its ruling in a written order.⁸ In dismissing Taylor's claims for malpractice, breach of fiduciary duty, and violations of the CPA, the trial court held that (1) judicial estoppel barred Taylor's claims of malpractice and breach of fiduciary duty, (2) Taylor had offered no admissible evidence to show proximate causation as to his claims for malpractice and breach of fiduciary duty, and (3) Taylor's CPA claim failed as a matter of law.

Regarding judicial estoppel, the trial court found that Taylor had taken inconsistent positions in Idaho and in Washington.

Basically, what the plaintiff did in Idaho is he pointed the finger at [Eberle] and said: These are the Idaho lawyers who were representing me. I mean, he didn't say they were representing some third party . . . , he said, "They were representing me," and that no

⁸ In its proposed order, Cairncross included a proposed finding that the Idaho trial court had been misled. In response, Taylor offered expert testimony from Washington attorney Gary Libey, and a supplemental declaration from Taylor's counsel. These submissions were meant to refute the notion that the Idaho trial court had been misled. In the King County judge's written order memorializing that court's oral grant of summary judgment, the judge expressly declined to consider the supplemental declarations offered by Taylor.

other lawyer, specifically [Cairncross] – no other lawyer was involved. In other words, no other lawyer had a duty. This was done in Idaho so that he could pursue liability against those Idaho lawyers.

Now he says, “No, that’s not true, I didn’t mean that, and Cairncross were the other lawyers.” It is a direct and irreconcilable conflict stated under oath, inconsistent with the course of dealing and all the other evidence under oath that was submitted.

Yes, Cairncross was not licensed to practice law in the state of Idaho – everybody concedes that – and that’s the reason they went out and got the [Eberle] opinion letter. That’s why it was abundantly clear . . . why the plaintiff had to do that, and that’s why that opinion letter, that Idaho representation was clearly beyond the scope of their representation here in Washington.

Next, independent of its ruling with regard to judicial estoppel, the trial court ruled that Taylor had not offered evidence of a sufficient quantum as to the element of proximate causation, rendering Taylor’s claims of malpractice and breach of fiduciary duty subject to summary judgment. In so concluding, the trial court refused to consider the testimony of McDermott offered by Taylor.

This relates, then, to the proximate causation issue, because under Washington law, I don’t think there’s any admissible evidence that there is proximate causation. There is just no admissible evidence under Washington law, because Mr. McDermott doesn’t have the requisite expertise for us to admit his declaration as admissible evidence. He is qualified to opine under Idaho law, perhaps New York law, but there’s no admissible evidence under Washington law for the admissibility of his opinion. It’s a different question about whether it’s admissible under Idaho law.

However, the trial court did not reach the issue of whether Washington law or Idaho law should apply.

To the extent Washington law applies, there is no proximate causation, leaving open the question of—again, independent of any judicial estoppel analysis, I’m going to grant partial summary judgment. To the extent that Washington substantive law applies on the malpractice claim, there is no proximate causation.

If Idaho law were to—substantive law were to apply, I think I

do not have sufficient information to make that decision, and that may be a matter for another day.^[9]

The trial court further concluded that Taylor's CPA claim failed as a matter of law.

Taylor's motion for reconsideration was denied.

Taylor appeals from the dismissal of his claims for malpractice and breach of fiduciary duty.¹⁰

II

Taylor contends that summary judgment, insofar as it rested upon application of the doctrine of judicial estoppel, was erroneously granted. We agree. Even assuming, without deciding, that Cairncross's characterization of Taylor's litigation theory in Idaho is accurate, we conclude that this theory was not accepted in that proceeding. Consequently, the trial court's grant of summary judgment was based upon a mistaken application of judicial estoppel.¹¹

⁹ In its written order, the trial court further explained its ruling with regard to the choice of law issue:

2. Proximate Cause: The Court reaches no conclusion as to whether Washington or Idaho substantive law governs Plaintiff's claims for legal malpractice and breach of fiduciary duty.

If Washington substantive law governs, then Plaintiff's claims for legal malpractice and breach of fiduciary duty fail as a matter of law for lack of proximate causation, in which case Defendants' motion for summary judgment is GRANTED as to Plaintiff's claims for legal malpractice and breach of fiduciary duty, and those claims are hereby DISMISSED WITH PREJUDICE.

If Idaho substantive law governs, the Court presently lacks sufficient information to determine whether Plaintiff's claims for legal malpractice and breach of fiduciary duty fail for lack of proximate causation under Idaho law, and the Court therefore reaches no conclusion on the subject.

¹⁰ He does not appeal from the dismissal of his CPA claim.

¹¹ Taylor argues that Cairncross either waived the defense of judicial estoppel by failing to raise it in its responsive pleading or was precluded from availing itself of the defense because of its "unclean hands." We disagree.

“Summary judgment orders are reviewed de novo.” Overton v. Consol. Ins. Co., 145 Wn.2d 417, 429, 38 P.3d 322 (2002). Summary judgment should be granted “if the pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law.” CR 56(c). All evidence, however, must be viewed in the light most favorable to the nonmoving party. Overton, 145 Wn.2d at 429.

“Judicial estoppel is an equitable doctrine that precludes a party from asserting one position in a court proceeding and later seeking an advantage by taking a clearly inconsistent position.” Arkison v. Ethan Allen, Inc., 160 Wn.2d 535, 538, 160 P.3d 13 (2007) (quoting Bartley-Williams v. Kendall, 134 Wn. App. 95, 98, 138 P.3d 1103 (2006)); accord Anderson v. Dussault, ___ Wn.2d ___, 333 P.3d 395, 401 (2014). “There are two primary purposes behind the doctrine: preservation of respect for judicial proceedings and avoidance of inconsistency, duplicity, and waste of time.” Anfinson v. FedEx Ground Package Sys., Inc., 174 Wn.2d 851, 861, 281 P.3d 289 (2012); accord Harris v. Fortin, ___ Wn. App. ___, 333 P.3d 556, 558 (2014).

Judicial estoppel is designed to protect the judicial system. Anfinson v. FedEx Ground Package Sys., Inc., 174 Wn.2d 851, 861, 281 P.3d 289 (2012). As it is primarily a means of shielding the judicial system, the doctrine—which may be invoked by a court at its discretion—is not subjected to the same strictures imposed upon equitable defenses that were implemented primarily with litigants in mind. See, e.g., In re Richardson, 497 B.R. 546, 558 (Bankr. S.D. Ind. 2013) (“Even when one party’s hands are unclean, another party’s inconsistent positions may threaten judicial integrity.”). Nor is the court’s discretion dependent upon pleading niceties.

Three “core,” nonexhaustive¹² factors guide a trial court’s determination of whether to apply judicial estoppel: (1) whether the party’s later position is clearly inconsistent with its earlier position, (2) whether acceptance of the later inconsistent position would create the perception that either the first or the second court was misled, and (3) whether the assertion of the inconsistent position would create an unfair advantage for the asserting party or an unfair detriment to the opposing party. Anfinson, 174 Wn.2d at 861.

While these factors are inevitably recited and often applied by Washington appellate courts, there is a consensus among the courts of appeal that judicial estoppel may be applied only in the event that a litigant’s prior inconsistent position benefited the litigant or was accepted by the court. See Cunningham v. Reliable Concrete Pumping, Inc., 126 Wn. App. 222, 230-31, 108 P.3d 147 (2005) (Division One), DeVeney v. Hadaller, 139 Wn. App. 605, 620-22, 161 P.3d 1059 (2007) (Division Two), and Johnson v. Si-Cor, Inc., 107 Wn. App. 902, 909, 28 P.3d 832 (2001) (Division Three); accord Lee ex rel. Office of Grant County Prosecuting Attorney v. Jasman, ___ Wn. App. ___, 332 P.3d 1106, 1126 (2014) (Division Three) (“To find that a party to be estopped has successfully maintained a claim or position requires that the first court adopt the claim or position, either as a preliminary matter or as part of a final disposition.”); see also Milgard Tempering, Inc. v. Selas Corp. of Am., 902 F.2d 703, 716 (9th Cir. 1990) (“The

¹² While our Supreme Court has explained that these factors are not exhaustive, it has not, contrary to Taylor’s assertion, mandated consideration of other factors. See Arkison, 160 Wn.2d at 539 (“These factors are not an ‘exhaustive formula’ and ‘[a]dditional considerations’ may guide a court’s decision.” (alteration in original) (quoting New Hampshire v. Maine, 532 U.S. 742, 751, 121 S. Ct. 1808, 149 L. Ed. 2d 968 (2001))).

No. 70414-1-I/12

majority view is that the doctrine is inapplicable unless the inconsistent assertion was actually adopted by the court in the prior litigation.” (citing Stevens Tech. Servs. v. SS Brooklyn, 885 F.2d 584, 589 (9th Cir. 1989) (collecting federal cases))).¹³

In this matter, the trial court concluded that there was a “direct and irreconcilable conflict” between the positions taken by Taylor in Idaho and in Washington. There is some dispute by the parties concerning the position that was taken by Taylor in Idaho. Taylor argues that, in Idaho and in Washington, his theory was and continues to be that both Eberle and Cairncross provided him with legal representation. Cairncross proposes a different understanding, arguing that Taylor’s theory in Idaho, as evidenced by his testimony in that proceeding, was that Eberle was his only legal representative retained “to ensure the redemption of [his] shares had all necessary consents and did not violate any laws.”

Resolution of this issue is not predicated upon an initial determination of Taylor’s true position advanced in Idaho.¹⁴ Taylor’s position need not be determined definitively because, even assuming, without deciding, that the

¹³ When reviewing a summary judgment where the moving party invoked judicial estoppel to persuade a court to bar a claim, we have said that the proper standard of review is abuse of discretion. See, e.g., Harris, 333 P.3d at 558-59. Yet, it is well settled that summary judgment orders and all rulings made in conjunction with summary judgment are reviewed de novo. Momah v. Bharti, 144 Wn. App. 731, 749, 182 P.3d 455 (2008) (citing Folsom v. Burger King, 135 Wn.2d 658, 663, 958 P.2d 301 (1998)).

Given that Taylor appeals from an order granting summary judgment that was based, in part, on the application of judicial estoppel, the proper standard for reviewing the trial court’s order is not self-evident. However, because we conclude that, under either standard of review, the challenged ruling was erroneous, we need not resolve the conflict noted.

¹⁴ Yet, insofar as Cairncross asserts that Taylor’s theory was that Eberle represented “his only potential source of recovery,” Br. of Respondents at 25-26, we conclude that Cairncross is incorrect.

manner in which Cairncross has characterized Taylor's theory in Idaho is correct, it was undoubtedly rejected by the Idaho trial court. In restricting to that of a non-client the duty that was owed to Taylor by Eberle, the Idaho court necessarily repudiated the notion—whether or not advanced by Taylor—that Eberle had been Taylor's *only* legal representative in ensuring that the stock redemption was enforceable under Idaho law and that AIA had the authority to enter into the transaction. After all, exclusive legal representation presupposes the existence of an actual attorney-client relationship. The Idaho trial court ruled that Taylor enjoyed no such relationship with Eberle.

Acceptance of an initial position is a precondition to the application of judicial estoppel. The Idaho trial court did not give credence to the theory that Eberle had been representing Taylor in the matter of his stock redemption, let alone to the exclusion of any other legal representative.¹⁵ Hence, the trial court erred in basing summary judgment on the application of the doctrine of judicial estoppel.

III

Cairncross contends that, even in the event that the trial court erred by applying judicial estoppel, it did not err when it ruled that, with regard to the element of proximate causation—an essential element of Taylor's claims for malpractice and breach of fiduciary duty—insufficient evidence was offered to

¹⁵ The Idaho Supreme Court's subsequent decision is not at variance with the trial court's analysis. Taylor, 336 P.3d at 268 ("The claim against the Estate and [Eberle] in this case is not based upon [the] representation [by Eberle] of any party in prior litigation It is based solely upon [the] issuance of the opinion letter.").

survive summary judgment. We disagree. McDermott's expert testimony, which was erroneously excluded by the trial court, provides a sufficient quantum of evidence for Taylor's claims of malpractice and breach of fiduciary duty to withstand summary adjudication.¹⁶

While ordinarily our review of evidentiary rulings made by the trial court is for abuse of discretion, we review de novo such rulings when they are made in conjunction with a summary judgment motion. Wilkinson v. Chiwawa Communities Ass'n, 180 Wn.2d 241, 249, 327 P.3d 614 (2014). Hence, we do not defer to a trial court's determination regarding the qualifications of an expert witness when made for purposes of summary judgment. Seybold v. Neu, 105 Wn. App. 666, 678, 19 P.3d 1068 (2001).

"Generally, expert testimony is admissible if (1) the expert is qualified, (2) the expert relies on generally accepted theories in the scientific community, and (3) the testimony would be helpful to the trier of fact." Johnston-Forbes v. Matsunaga, 181 Wn.2d 346, 352, 333 P.3d 388 (2014). "[A] lawyer not admitted to the Washington bar is not, per se, unqualified as an expert witness in a legal malpractice action in this state." Walker v. Bangs, 92 Wn.2d 854, 858-59, 601 P.2d 1279 (1979) (holding that the fact that the expert witness was not licensed to practice in Washington should go to the weight, rather than the admissibility, of his testimony, assuming that the witness is otherwise qualified); accord

¹⁶ The parties dispute whether Idaho or Washington law applies. The trial court based its decision to grant summary judgment on the assumption that Washington law applies. It specifically declined to reach this issue in the event that Idaho law applied. Therefore, in reviewing the trial court's order, we apply Washington law.

Johnston-Forbes, 181 Wn.2d at 355 (“Licensure may be relevant to a trial judge in deciding admissibility of expert testimony, but lack of a license does not, in all cases, require exclusion.”); Channel v. Mills, 77 Wn. App. 268, 282-83, 890 P.2d 535 (1995) (“It is error . . . to exclude the testimony of an expert *solely* because he or she is not licensed in this state.”). It is beyond cavil that “an expert may be qualified” to testify “by experience alone.” In re Marriage of Katare, 175 Wn.2d 23, 38, 283 P.3d 546 (2012) (citing ER 702); accord State v. Ortiz, 119 Wn.2d 294, 310, 831 P.2d 1060 (1992) (“Practical experience is sufficient to qualify a witness as an expert.”)

In excluding McDermott’s expert testimony, the trial court misperceived the appropriate inquiry.¹⁷ The trial court should have sought to ascertain whether McDermott was qualified to opine on matters of multi-jurisdictional corporate practice, including third party opinion practice. That was the gist of his testimony and the purpose for which it was offered. Had the trial court considered McDermott’s credentials, which were undisputed, they would have revealed, as detailed below, that he is eminently qualified to testify as an expert in this matter.

- He has extensive experience in multi-jurisdictional practice;
- He has been a member of the TriBar Opinion Committee¹⁸ for over 20 years;

¹⁷ The record suggests that McDermott’s testimony was rejected on the basis that he was not licensed to practice law in Washington.

There is just no admissible evidence under Washington law, because Mr. McDermott doesn’t have the requisite expertise for us to admit his declaration as admissible evidence. He is qualified to opine under Idaho law, perhaps New York law, but there’s no admissible evidence under Washington law for the admissibility of his opinion. It’s a different question about whether it’s admissible under Idaho law.

¹⁸ This well-established and well-regarded organization publishes reports on various aspects of opinion practice.

No. 70414-1-I/16

- He has experience in the preparation or receipt of over 100 third party opinion letters;
- He has over 33 years of experience as a professor of law on corporate finance;
- He is the author of a law school text book on corporate finance;
- He is the author on a chapter in a treatise on opinion letters; and
- He has over 35 years of experience in all aspects of corporate law.

McDermott's testimony contains evidence sufficient to withstand summary judgment on Taylor's claims of malpractice and breach of fiduciary duty. More specifically, as to each claim, aspects of his testimony create genuine issues of material fact regarding the essential element of proximate causation.

Proximate causation has two elements: cause in fact and legal causation. Smith v. Preston Gates Ellis, LLP, 135 Wn. App. 859, 864, 147 P.3d 600 (2006). Cause in fact refers to the "but for" consequences of an act, that is, the immediate connection between an act and an injury. Smith, 135 Wn. App. at 864. Cause in fact is usually the province of the jury. Smith, 135 Wn. App. at 864. However, the court can determine cause in fact as a matter of law if reasonable minds could not differ. Smith, 135 Wn. App. at 864. Legal causation is based on policy considerations determining how far the consequences of an act should extend. Smith, 135 Wn. App. at 864. "Legal causation is generally a question of law." Lowman v. Wilbur, 178 Wn.2d 165, 177, 309 P.3d 387 (2013).

Taylor's claims of malpractice and breach of fiduciary duty are predicated upon Cairncross's alleged failure to discharge its duty by ensuring that the stock redemption was enforceable under the applicable law. According to McDermott, had Cairncross capably discharged its duty, the stock redemption would have

No. 70414-1-I/17

been in compliance with Idaho law. For instance, given that Cairncross was counsel for the majority shareholder, it “could have and should have insisted that actions be taken that would have made the transaction, the Stock Redemption Agreement and related agreements and instruments legal and enforceable in accordance with their terms.” Indeed, “[i]n his capacity as the majority shareholder, Reed Taylor could have voted and adopted a shareholder resolution authorizing the use of capital surplus to purchase his shares,” and Cairncross “had countless opportunities to ensure that a shareholder resolution was presented and adopted by AIA Services’ shareholders.” Obtaining the opinion letter was insufficient for Cairncross to discharge its duty, McDermott asserts, because Cairncross was “not entitled to rely upon the opinion letter because they were not addressees thereof and the opinion letter expressly stated that it was only for Reed Taylor’s benefit and use.” Moreover, as explained by McDermott, “The opinion letter could not make the transaction legal; the obtaining of an opinion letter is only a part of exercising the degree of care, skill and knowledge that a reasonably prudent attorney would exercise . . . in a transaction of the magnitude of the one with AIA Services.”

However, given that it did not author the opinion letter, Cairncross argues that Taylor should not be permitted to seek recourse against it. According to Cairncross, permitting the recipient of an opinion letter to seek recourse against the recipient’s own legal representative “would result in tremendous inefficiencies and expense and effect a judicially created sea-change in the handling and structure of complex transactions throughout Washington and the United States.”

No. 70414-1-I/18

Br. of Respondent at 41. Whether this will or will not be so is, at best, a matter of conjecture. What is clear, however, is that the issuance of the opinion letter could not make the stock purchase transaction legal. And Taylor sought out independent counsel to further his goal of legally selling his AIA shares to AIA.

Taylor may seek recourse against Cairncross as his legal representative. McDermott's testimony contains evidence that, but for Cairncross's alleged negligence, the harm to Taylor would not have occurred. Furthermore, Cairncross fails to offer a cognizable basis for limiting the consequences of its alleged negligence. Taken in the light most favorable to Taylor, his expert's testimony, with regard to proximate causation, is sufficient to survive summary adjudication.

IV

Cairncross next contends that Taylor agreed to Cairncross providing a limited scope of representation. Specifically, Cairncross asserts that, with regard to the issues of "corporate authority and enforceability under Idaho law," Taylor agreed that Cairncross's representation was to be limited so as to exclude these issues. Therefore, Cairncross asserts, regardless of our treatment of the trial court's actual bases for granting summary judgment, we should nonetheless affirm because Taylor agreed to a limited scope of representation.¹⁹ We

¹⁹ We may affirm the trial court's grant of summary judgment on any basis adequately supported by the record. Davidson Serles & Assocs. v. City of Kirkland, 159 Wn. App. 616, 624, 246 P.3d 822 (2011).

disagree. Although, during the time that Taylor was represented by Cairncross,²⁰ a Washington lawyer was permitted to “limit the objectives of the representation if the client consents after consultation,” former RPC 1.2(c) (2002), the record reveals that whether Taylor agreed to a limited scope of representation presents, at best for Cairncross, a disputed question of fact.²¹

We begin by examining what was said and done by the parties at the time of Cairncross’s representation—nearly 20 years ago. In March 1995, Cairncross agreed to represent Taylor “in the matter of the sale of his stock in AIA Services.” This broad language does not suggest that Taylor agreed to any efforts by Cairncross to exempt itself from responsibility for issues of corporate authority and enforceability under Idaho law.

Thereafter, Frank Taylor wrote the following to a colleague: “What about: (1) The issue of their authority to enter into the Stock Redemption Agreement—Riley’s proposal says Co.’s authority to do this and to close & consummate the transaction is dependent upon . . . SH approval” This internal memorandum indicates that Cairncross was working on an issue that it now claims was exempted from the scope of representation by agreement. Cairncross’s billing records—which included the following descriptions, “Analysis re need for shareholder meeting,” and “Analysis re corporate authority issues”—corroborate

²⁰ The trial court did not conduct a choice of law analysis. Instead, it provisionally held that Washington law was applicable. Cairncross agrees. We therefore rely on Washington law in declining to affirm based on Cairncross’s limited scope of representation theory.

²¹ In addition, we note that McDermott opined that Cairncross’s purported limited scope of representation would have been “unreasonable” and would have left Taylor inadequately represented. This also raises an issue in need of resolution as to whether Cairncross could provide Taylor with limited representation without advising him to seek additional independent counsel for those matters allegedly excluded from Cairncross’s representation.

No. 70414-1-I/20

the content of the memorandum.²²

Together, the foregoing evidence suggests that after Cairncross and Taylor entered into a general fee agreement, they did not subsequently agree to limit the scope of Cairncross's representation. Rather, Cairncross performed work on issues of corporate authority, charged Taylor for that work, and received compensation from Taylor.

Nevertheless, in asserting that a limited scope of representation was, in fact, agreed to by Taylor, Cairncross directs our attention to Taylor's testimony in his Idaho suit against Eberle. Cairncross avers, "Taylor himself testified that Eberle Berlin—and not anyone else—was tasked exclusively with 'ensur[ing] the redemption of my shares had all necessary consents and did not violate any laws.'" Br. of Respondents at 36-37 (quoting Clerk's Papers at 78-79). From this, Cairncross maintains that "Taylor unequivocally understood and agreed that Cairncross's representation excluded issues of corporate authority and enforceability under Idaho law." Br. of Respondents at 37.

Although Taylor's testimony may be interpreted in this manner, it is not the *only* reasonable interpretation. An examination of Taylor's testimony in Idaho confirms that the interpretation advanced by Cairncross is by no means the only one that could be reached by a trier of fact.

In Idaho, Taylor submitted an affidavit, wherein he explained that both Cairncross and Eberle had provided him with legal representation.

I retained Scott Bell [of Cairncross] to represent[] me in

²² Taylor paid Cairncross for the work that was reflected in these billing records.

No. 70414-1-I/21

connection with negotiating and drafting the Redemption Agreement . . . , the \$6 Million Promissory Note . . . and the ancillary agreements. Mr. Bell and his firm were not retained by me to act as counsel for AIA Services; rather, that job was left to my attorneys at Eberle Berlin.

Taylor, the majority shareholder, elaborated on his subjective understanding of the duties that he and AIA Services were owed by Eberle.

I was never advised orally or in writing that Riley, Turnbow and Eberle Berlin were no longer my attorneys and that I could not rely upon them. The fact that the Opinion Letter was drafted and delivered to me only confirmed that they had obligations to me as my attorneys. At no time, did Richard Riley, Robert Turnbow or Eberle Berlin advise me, orally or in writing, that I was responsible for hiring or retaining a separate attorney for AIA Services to ensure that all corporate formalities and laws were complied with for the redemption of my shares. Had I known that I could not rely upon them or their Opinion Letter, I would have retained new counsel for AIA Services for the redemption of my shares in 1995.

Taylor then clarified that no other attorneys had been retained by him or by AIA to ensure that the redemption agreement was completed properly.

I would have never agreed to sell my shares without being provided the Opinion Letter by Mr. Riley, Mr. Turnbow and Eberle Berlin. I relied upon Mr. Riley, Mr. Turnbow and Eberle Berlin to provide the legal representation necessary to legally and properly complete the redemption of my shares for me and AIA Services. Neither I nor AIA Services had any other attorneys retained for the purpose of providing the legal representation to ensure the redemption of my shares had all necessary consents and did not violate any laws.

Cairncross fixates on the final sentence of Taylor's preceding testimony, arguing that it constitutes an admission of Taylor's agreement to a limited scope of representation with Cairncross. Taylor offers a different characterization. According to Taylor, this testimony, considered in context, evidences his belief that, "as the CEO and majority shareholder, he controlled who represented AIA

No. 70414-1-1/22

and that the Idaho Lawyers owed him and the other shareholders duties too." Br. of Appellant at 20.

Taylor's characterization is supported by his deposition testimony in this case. When he was deposed by Cairncross prior to its motion for summary judgment, Taylor explained his understanding that he had been represented by both Cairncross and Eberle.

Q: Sir, isn't it the case that the fact of the matter is you relied on Mr. Riley, Mr. Turnbow, and Eberle Berlin to provide the legal representation necessary to legally and properly complete AIA's redemption of your shares?

....
A: They were doing the work for AIA and they'd done work for them for years, and Scott Bell was hired to represent me in those transactions.

....
Q: Let me try it a different way.

A: Scott Bell was working with them, and he was there to make sure mine was done correctly, for my protection.

Q: Let me try it a different way. I'm going to read you a statement and ask you if it's true or if it's false, okay? You relied on Mr. Turnbow, Mr. Riley and Eberle Berlin to provide the legal representation necessary to legally and properly complete AIA's redemption of your shares. True statement or false statement?

....
A: I guess it depends on what context it's in.

....
A: I mean, I relied on them, but it was -- they weren't the only ones that was relied. So I don't know how to answer that question.

Taylor then disavowed the suggestion that he had agreed with Cairncross to a limited scope of representation and again explained his understanding that he had been represented by both Cairncross and Eberle.

Q: And you looked at a number of memos today from Scott Bell to yourself, correct?

A: Correct.

Q: And in any of those memos that you looked at, did you see any advice or words or language from Mr. Bell telling you that his representation of you was limited in any way?

A: No.

Q: And Mr. Bell never asked for such limitation of representation from you, did he?

A: Never.

....

Q: And that Mr. Hollon went through and quoted a bunch of your testimony and asked if it was true?

A: Yes.

Q: Okay. And just so we're clear for the record, the context of that testimony was because you were testifying in the case against those attorneys, correct?

A: Correct.

Q: And at no time have you ever offered any testimony in that case that you had no claims against Scott Bell or any other attorney at Cairncross?

A: Correct.

Taylor's explanation of the portion of his testimony seized upon by Cairncross is sufficient to withstand summary adjudication pursuant to CR 56. Because Taylor's testimony did not directly contradict itself and because Taylor provided a reasonable explanation for the potential inconsistencies, the rule barring the use of contradictory testimony to create a genuine issue of material fact is inapplicable.

““When a party has given clear answers to unambiguous [deposition] questions which negate the existence of any genuine issue of material fact, that party cannot thereafter create such an issue with an affidavit that merely contradicts, without explanation, previously given clear testimony.”” Cornish Coll. of the Arts v. 1000 Virginia Ltd. P’ship, 158 Wn. App. 203, 227, 242 P.3d 1 (2010) (alteration in original) (quoting Marshall v. AC&S, Inc., 56 Wn. App. 181, 185, 782 P.2d 1107 (1989) (quoting Van T. Junkins & Assocs., Inc. v. U.S.

No. 70414-1-I/24

Indus., Inc., 736 F.2d 656, 657 (11th Cir. 1984)). This rule is a narrow one. The “self-serving affidavit” must “directly contradict” the affiant’s “unambiguous sworn testimony” previously given. Kaplan v. Nw. Mut. Life Ins. Co., 100 Wn. App. 571, 576, 990 P.2d 991, 6 P.3d 1177 (2000); accord Berry v. Crown Cork & Seal Co., 103 Wn. App. 312, 322, 14 P.3d 789 (2000) (“While [the] statements contain potential inconsistencies, they are not necessarily contradictory, and certainly do not rise to the level of clear contradiction necessary to invoke the Marshall rule.”). Moreover, if the subsequent affidavit offers an explanation for previously given testimony, whether the explanation is plausible is an issue to be determined by the trier of fact. Safeco Ins. Co v. McGrath, 63 Wn. App. 170, 175, 817 P.2d 861 (1991).

Taylor’s testimony falls outside the narrow ambit of this rule. As an initial matter, this case does not present the traditional scenario to which the rule applies, in which a party—in an effort to create a genuine issue of material fact—introduces a self-serving affidavit that directly contradicts that party’s own unambiguous sworn testimony. Cf. Marshall, 56 Wn. App. at 183-84. More importantly, Taylor’s testimony is neither unambiguous nor in direct contradiction to itself. Instead, as Taylor explained when he was deposed by Cairncross, he understood that both Cairncross and Eberle were providing him with legal representation. There were independent facts supporting his understanding, including his belief that, as CEO and majority shareholder, he was, in essence, the embodiment of the corporation and, thus, could select the legal representative responsible for carrying out the transaction between the

corporation and its controlling shareholder in a proper fashion. Thus, the single sentence taken from his declaration in a different case—to which Cairncross was not a party—does not preclude consideration of either Taylor’s other testimony or the abovementioned nontestimonial evidence predating this litigation.

Given our conclusion that genuine issues of material fact exist, we decline to affirm the trial court’s grant of summary judgment on this independent basis.

V

Taylor next contends that the trial court erred by refusing to consider the declarations of Gary Libey and of Taylor’s counsel, which were submitted after the court’s oral grant of summary judgment but before the written order memorializing its ruling was filed. Contrary to Taylor’s contention, the trial court record suggests that the trial court did, in fact, consider the declarations. In denying Taylor’s motion for reconsideration on May 16, 2013, the trial court “reviewed the files and records herein.” By that date, the declarations in dispute, which were filed on April 2, 2013, were, presumably, among the “files and records” reviewed by the trial court.²³

Even if the trial court did not, however, consider the aforementioned declarations, and even if its failure to do so was erroneous, the manner in which we dispose of this appeal would not be impacted.²⁴ The additional declarations filed by Taylor were intended to offer evidence of proximate causation and to

²³ The fact that Taylor’s motion for reconsideration referenced the declarations lends further credence to the notion that they were considered by the trial court.

²⁴ Our discussion of these additional declarations is not intended to have any prospective impact. On remand, the law of the case doctrine will not affect the admissibility or nonadmissibility of this testimony.

No. 70414-1-I/26

indicate that the Idaho trial court had not been misled. Our ruling, reversing the trial court on these issues, moots this claim of error.

VI

Both Cairncross and Taylor seek to recover costs on appeal. Cairncross also seeks an award of attorney fees on appeal. Taylor, on the other hand, requests that the issue of attorney fees be reserved for the trial court to resolve on remand.

Pursuant to RAP 14.2, a party that “substantially prevails” on appeal is entitled to recover costs. Where the dismissal of a party’s claim as a result of summary judgment is reversed on appeal, costs may be awarded. See, e.g., Sorrel v. Eagle Healthcare, Inc., 110 Wn. App. 290, 300, 38 P.3d 1024 (2002). However, “[w]here a party has succeeded on appeal but has not yet prevailed on the merits,” an award of attorney fees should abide the ultimate resolution of the issues in the case. Riehl v. Foodmaker, Inc., 152 Wn.2d 138, 153, 94 P.3d 930 (2004).

Given the manner in which we resolve this appeal, Taylor is the substantially prevailing party and, as such, is entitled to recover costs on appeal. However, because the merits of his claims have not yet been fully decided, it is premature for us to order an award of attorney fees. Cairncross has not prevailed on appeal and, thus, it is not entitled to recover appellate costs. Its fee request, as with Taylor’s, must abide ultimate resolution of the lawsuit.²⁵

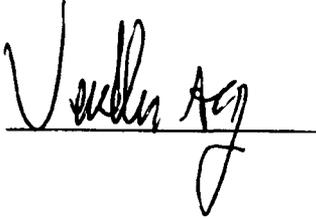
²⁵ On appeal, Taylor argues that the trial court abused its discretion by denying his motion to amend his complaint. After Cairncross had already moved for summary judgment,

No. 70414-1-1/27

Reversed and remanded.



We concur:



Taylor unsuccessfully moved to amend and supplement his complaint in order to add three new causes of action—(1) violation of Idaho's Consumer Protection Act; (2) declaratory relief; and (3) equitable estoppel.

CR 15(a) provides that "a party may amend his pleading only by leave of court or by written consent of the adverse party; and leave shall be freely given when justice so requires." "A motion to amend the pleadings is addressed to the sound discretion of the trial court and will not be overturned except for abuse of that discretion." Culpepper v. Snohomish County Dep't of Planning & Cmty. Dev., 59 Wn. App. 166, 169, 796 P.2d 1285 (1990). Leave to amend should be freely given unless it would result in prejudice to the nonmoving party. Herron v. Tribune Publ'g Co., 108 Wn.2d 162, 165, 736 P.2d 249 (1987). In determining whether prejudice would result, a court can consider potential delay, unfair surprise, or the introduction of remote issues. Herron, 108 Wn.2d at 165-66.

Kirkham v. Smith, 106 Wn. App. 177, 181, 23 P.3d 10 (2001).

At the time the trial court ruled, the CR 56 motion was pending. That will not be the case on remand.

The trial court's ruling was an interlocutory one, which may be revisited upon remand. Given its interlocutory nature and given the change in circumstances, we need not further review this claim of error.

OFFICE RECEPTIONIST, CLERK

To: Roderick Bond
Cc: 'Greg Hollon'; 'Avi Lipman'; 'Phil Talmadge'; 'Sidney Tribe'
Subject: RE: Answer Filing

Received 3-18-2015

Supreme Court Clerk's Office

Please note that any pleading filed as an attachment to e-mail will be treated as the original. Therefore, if a filing is by e-mail attachment, it is not necessary to mail to the court the original of the document.

From: Roderick Bond [mailto:rod@roderickbond.com]
Sent: Wednesday, March 18, 2015 3:15 PM
To: OFFICE RECEPTIONIST, CLERK
Cc: 'Greg Hollon'; 'Avi Lipman'; 'Phil Talmadge'; 'Sidney Tribe'
Subject: Answer Filing

Dear Court Clerk:

Attached for filing is the Respondent Reed Taylor's Answer to the Petition for Review. I understand that there is no case number yet assigned to this appeal, so I have referenced the Court of Appeals case number on the Answer and left a blank for the case number to be inserted. Please confirm receipt and filing. Thanks.

Rod

 **Roderick Bond**
Law Office, PLLC

Roderick C. Bond
Roderick Bond Law Office, PLLC
601 108th Ave., Suite 1900
Bellevue, WA 98004
Tel: (425) 591-6903
Fax: (425) 321-0343
Email: rod@roderickbond.com
Website: www.roderickbond.com

This email and any attachments may be attorney-client privileged, protected as attorney work product, and/or subject to any other applicable privileges. The unauthorized viewing or dissemination of any email or attachment is prohibited. If you have received this email in error or it was not intended to be delivered to you, please immediately delete this email and all attachments and contact the sender at the address indicated above. Thank you.